

Fitipower Investor Conference

2020.12.15

*Drive your heart
Power your life*

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AGENDA

- **3Q20 Financial Results** James Chen IR
- **Fitipower Overview** James Chen IR
- **Growth driver and Strategy** Young Lin Chairman
- **Q&A**

The background of the slide features a close-up, slightly blurred image of a laptop's internal components. A flexible circuit board, likely for the display, is visible in the lower-left corner, showing intricate gold-colored traces and components. The rest of the background is a soft-focus view of the laptop's screen and bezel.

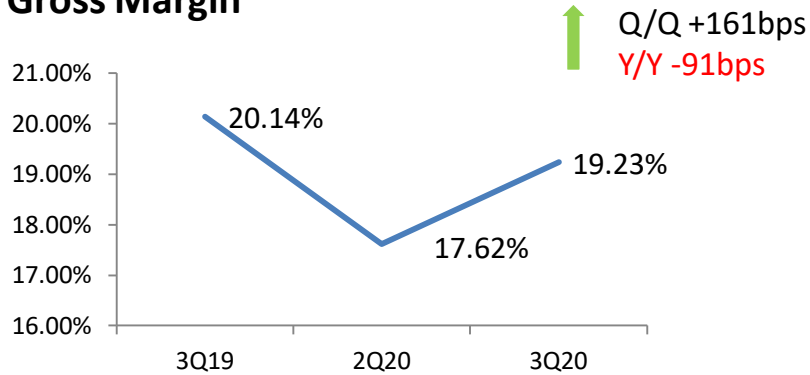
3Q20 Financial Results

Consolidated Income Statement

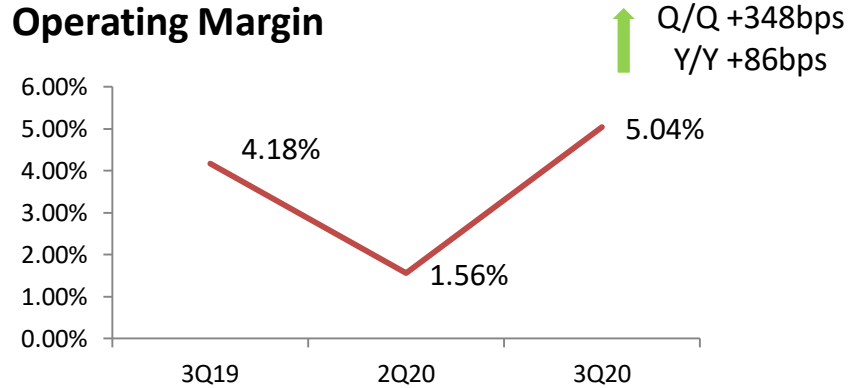
ITEM (In NT Thousands)	3Q20	2Q20	Q/Q	3Q19	Y/Y
Revenue	2,936,721	2,207,811	33.02%	2,351,177	24.90%
Gross Profit	564,707	388,906	45.20%	473,521	19.26%
Gross Margin	19.23%	17.62%	161bps	20.14%	-91bps
Selling expenses	(64,939)	(58,108)	11.76%	(62,357)	4.14%
Administration expenses	(48,660)	(39,313)	23.78%	(39,138)	24.33%
R&D expenses	(303,516)	(259,520)	16.95%	(272,747)	11.28%
Operating expenses	(416,832)	(354,426)	17.61%	(375,328)	11.06%
Operating income	147,875	34,480	328.87%	98,193	50.60%
Operating Margin	5.04%	1.56%	348bps	4.18%	86bps
Net non-operating income	(2,923)	22,516	-112.98%	4,506	-164.87%
Net income before income tax	144,952	56,996	154.32%	102,699	41.14%
Income tax expense	(23,017)	(10,642)	116.28%	(14,549)	58.20%
Net income	121,935	46,354	163.05%	88,150	38.33%
Owners of the parent	118,708	39,553	200.12%	88,150	34.67%
Net income Margin	4.15%	2.10%	205bps	3.75%	40bps
EPS (NT Dollar)	0.73	0.24	204.17%	0.55	32.73%
ROE	2.78%	1.12%	166bps	2.39%	39bps

Key Ratio Chart

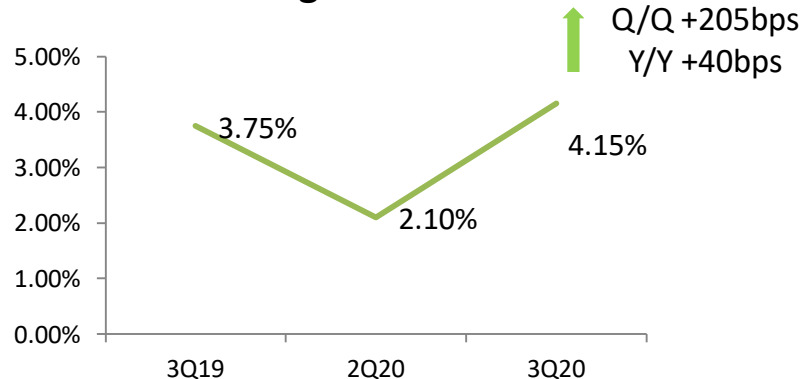
Gross Margin



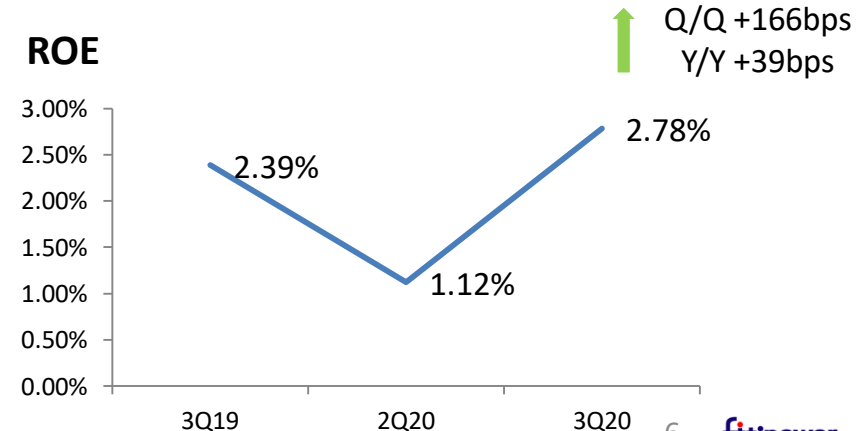
Operating Margin



Net Income Margin

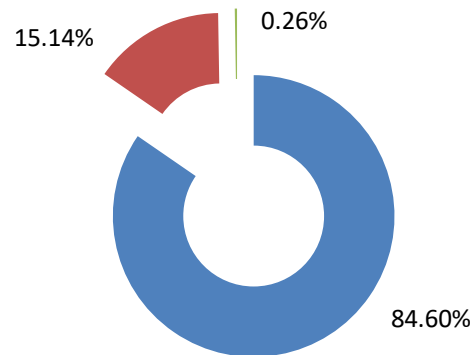


ROE



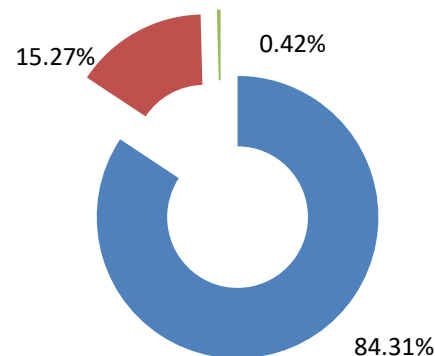
Revenues 3Q By Product Segment

2020Q2



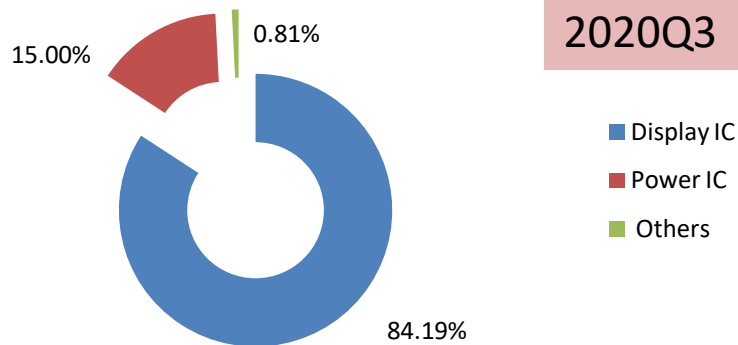
Display IC
Power IC
Others

2019Q3



Display IC
Power IC
Others

2020Q3



Display IC
Power IC
Others

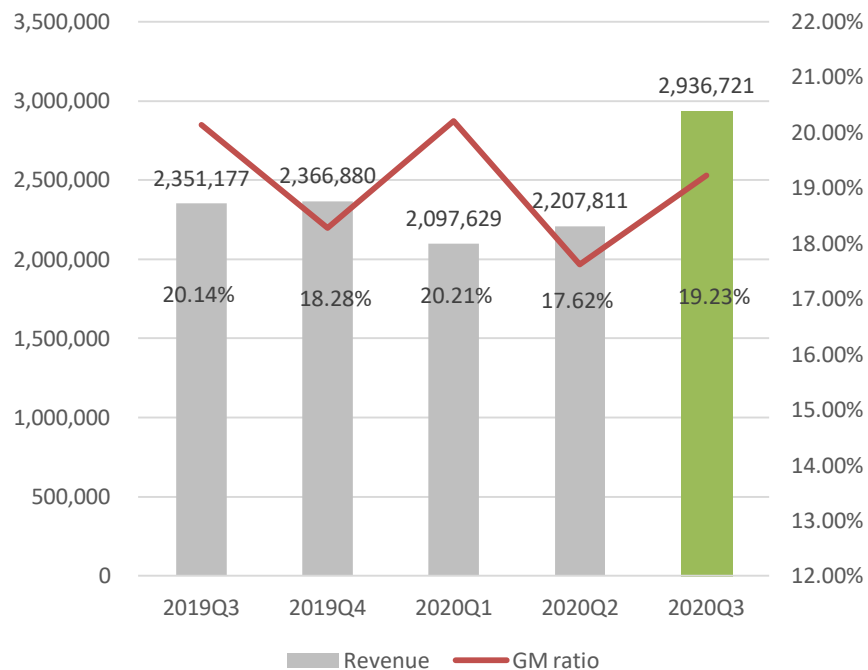
	2019Q3	2020Q2	2020Q3
Display IC	84.31%	84.6%	84.19%
Power IC	15.27%	15.14%	15%
Others	0.42%	0.26%	0.81%

Consolidated REV and GM in past 5 quarter

Revenue((Unit: NT Thousands)

Highlights

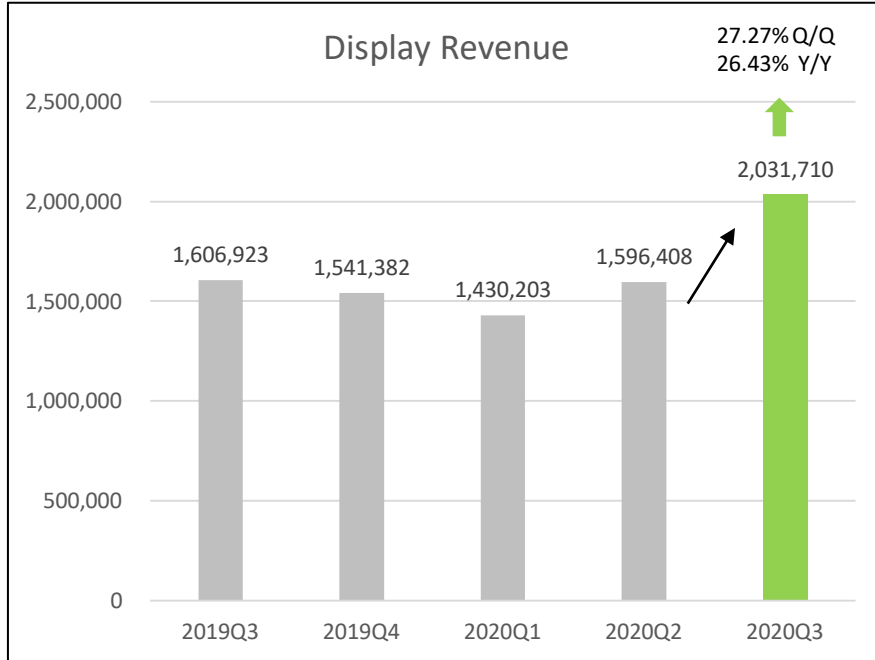
Revenue and GM ratio in past 5Q



- 2020 Q3 Revenue Q/Q+33.02% , Y/Y+24.9% , record high in historical period.
- Benefit from WFH , all product line are in the strong demand situation.
- Quarterly growth rate mainly drive by mobile(small size)/power products/large and medium sized panel.
- Annual growth rate mainly drive by large and medium sized panel/power products/mobile(small size).
- Gross margin ratio stabilize in 20%.

Display IC

Revenue(Unit: NT Thousands)

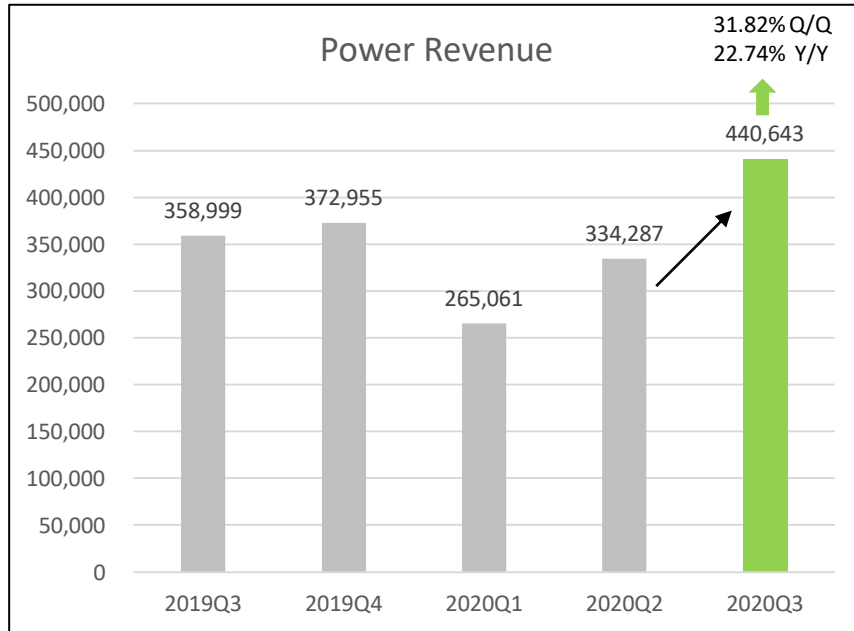


Highlights

- Quarterly growth rate mainly drive by E-book/medium size(Pad, Automotive Display, IPC)/TV.
- NB demand also perform well because WFH.
- Annual growth rate mainly drive by ESL(700%)/NB/T-CON.
- All product line gain positive growth rate beside medium size panel product.

Power IC

Revenue(Unit: NT Thousands)

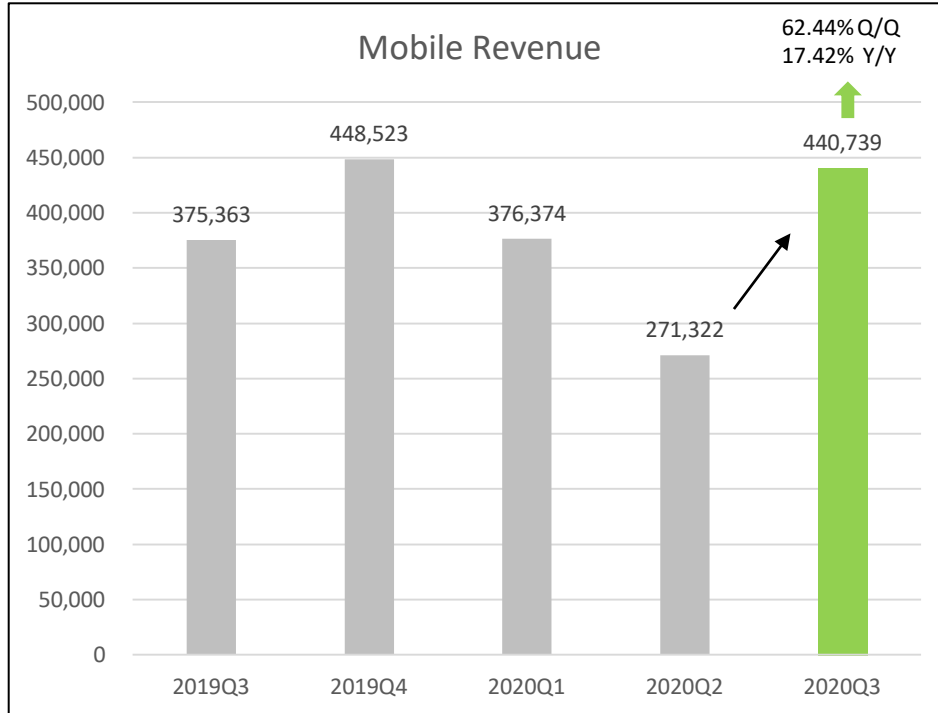


Highlights

- Quarterly growth rate mainly drive by E-BOOK PMIC/LVBUCK/Panel Power/QC.PD.
- Annual growth rate mainly drive by Panel Power/LVBUCK.

Mobile IC

Revenue(Unit: NT Thousands)



Highlights

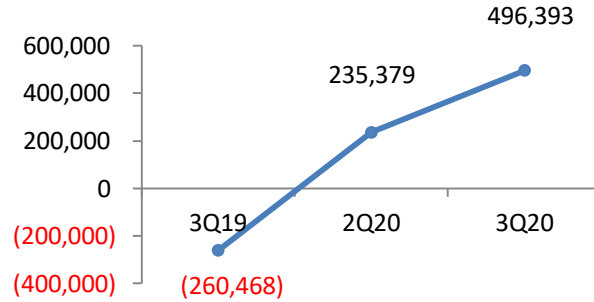
- 2020 Q3 Revenue Q/Q+62.44% , Y/Y+17.42%.
- Mainly benefit from China's strong demand.

Consolidated Balance Sheets & Key Indices

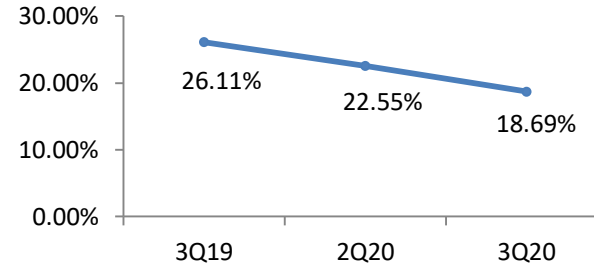
Selected Items from Balance Sheets (In NT Thousands)	3Q20		2Q20		3Q19	
	Amount	%	Amount	%	Amount	%
Cash&Marketable&Securities	2,289,058	31.6	1,757,808	26.5	1,149,430	18.5
Accounts Receivable	2,691,370	37.2	2,500,363	37.7	2,482,168	40.0
Inventories	1,353,457	18.7	1,494,168	22.5	1,618,986	26.1
Other current assets	154,609	2.1	105,668	1.6	293,614	4.7
Net PP&E	304,037	4.2	286,430	4.3	221,245	3.6
Intangible assets	240,204	3.3	242,378	3.7	203,246	3.3
Other non current assets	119,086	1.6	136,626	2.1	128,808	2.1
Total Assets	7,242,710	100.0	6,626,146	100.0	6,199,747	100.0
Short-term debt	226,980	3.1	317,041	4.8	583,176	9.4
Accounts Payable	1,885,501	26.0	1,297,457	19.6	1,132,692	18.3
Other current liabilities	382,668	5.3	328,614	5.0	354,540	5.7
Total non current liabilities	157,904	2.2	128,007	1.9	154,217	2.5
Total Liabilities	2,778,934	38.4	2,304,165	34.8	2,464,671	39.8
Total Shareholders' Equity	4,463,776	61.6	4,321,981	65.2	3,735,076	60.2
Key indices						
A/R Turnover Days	75.39		88.65		91.53	
Inventory Turnover Days	54.62		77.69		75.64	
Cash from operating activities	547,358		281,990		(203,601)	
Free cash flow	496,393		235,379		(260,468)	

Key Indices

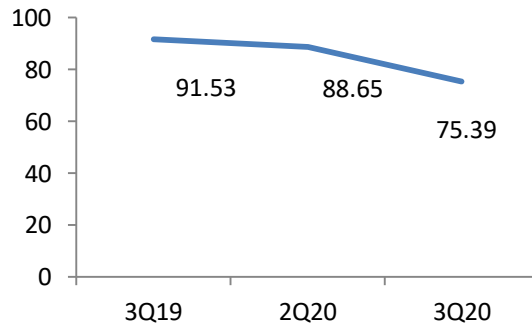
Cash from operating activities



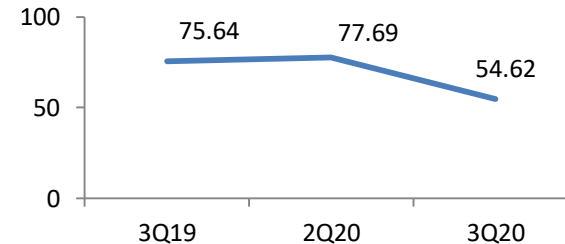
Inventories by Total Assets



A/R Turnover Days



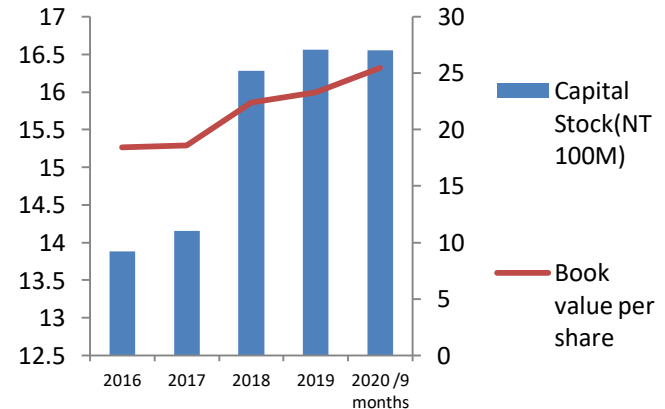
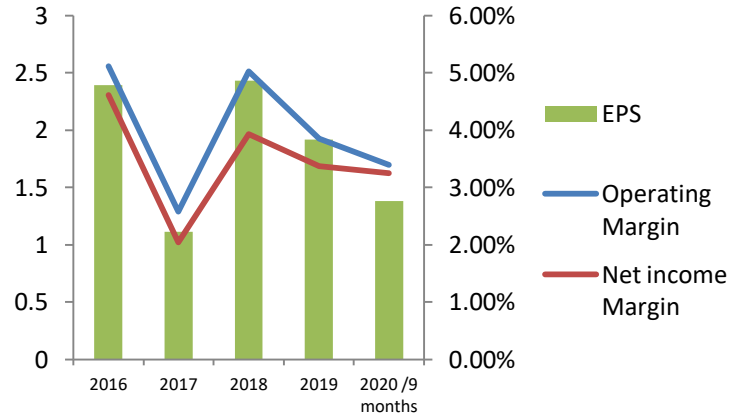
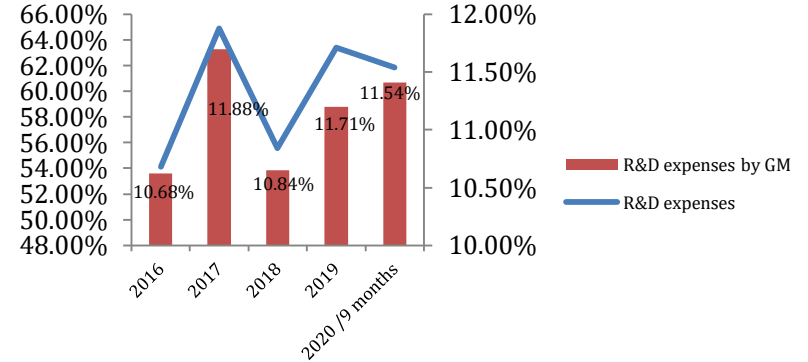
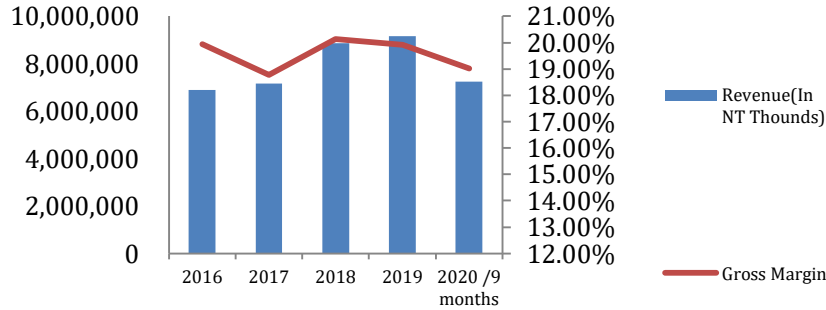
Inventories Turnover Days



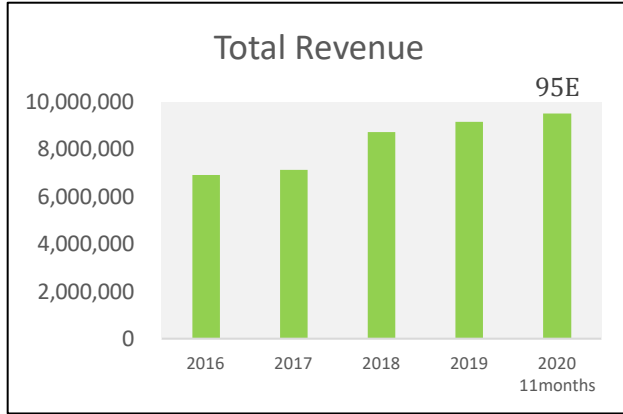
Financial Results in past 5 Years

Item/Year	2016	2017	2018	2019	2020 /9 months
Revenue(In NT Thounds)	6,902,506	7,169,758	8,852,376	9,166,293	7,242,161
Gross Margin	19.93%	18.77%	20.13%	19.92%	19.02%
R&D expenses	10.68%	11.88%	10.84%	11.71%	11.54%
R&D expenses by GM	53.59%	63.29%	53.85%	58.79%	60.67%
Operating Margin	5.12%	2.58%	5.02%	3.85%	3.39%
Net income Margin	4.61%	2.04%	3.93%	3.37%	3.25%
EPS	2.39	1.11	2.43	1.92	1.38
Dividend	1.2	0.5	1.3	1	
Payout ratio	50.21%	45.05%	53.50%	52.08%	
Capital Stock(NT 100M)	13.88	14.15	16.28	16.56	16.55
Book value per share	18.45	18.6	22.4	23.32	25.47
Total Assets(NT Thounds)	4,812,116	5,517,214	6,437,575	5,921,421	7,242,710
Debt Ratio	46.90%	52.47%	43.32%	34.75%	38.38%

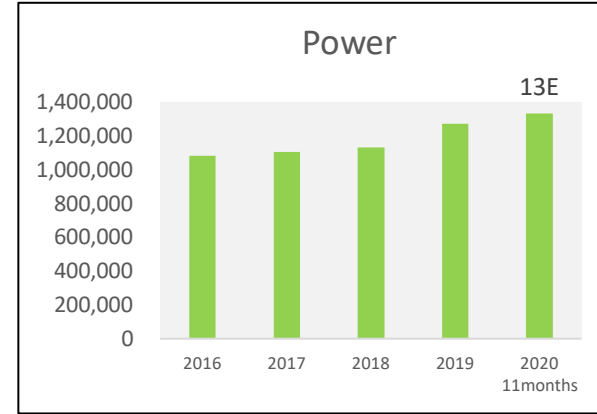
Key Indices in past 5 Years



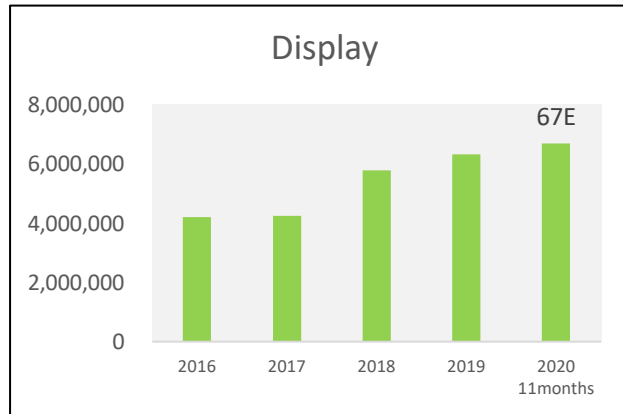
CAGR in past 5 Years



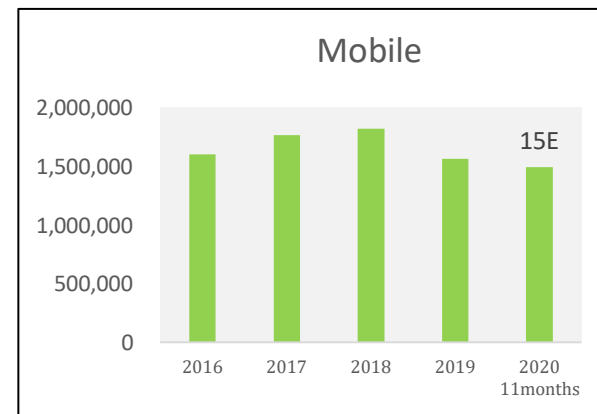
Total Revenue
CAGR 8.35%



Power Revenue
CAGR 5.3%



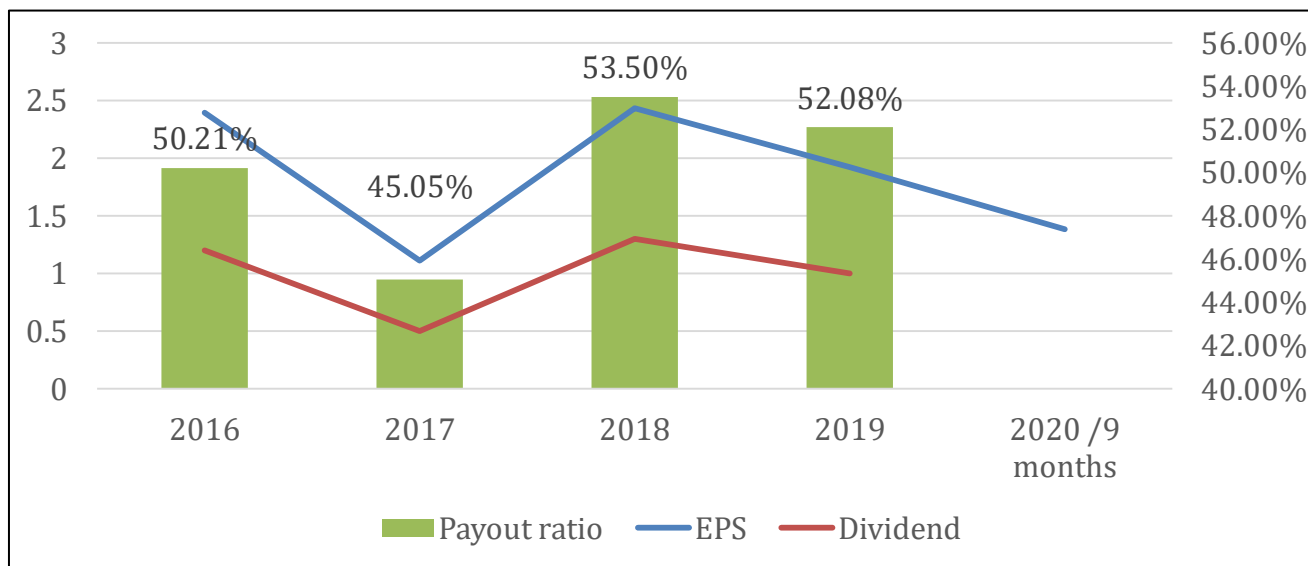
Display Revenue
CAGR 12.24%

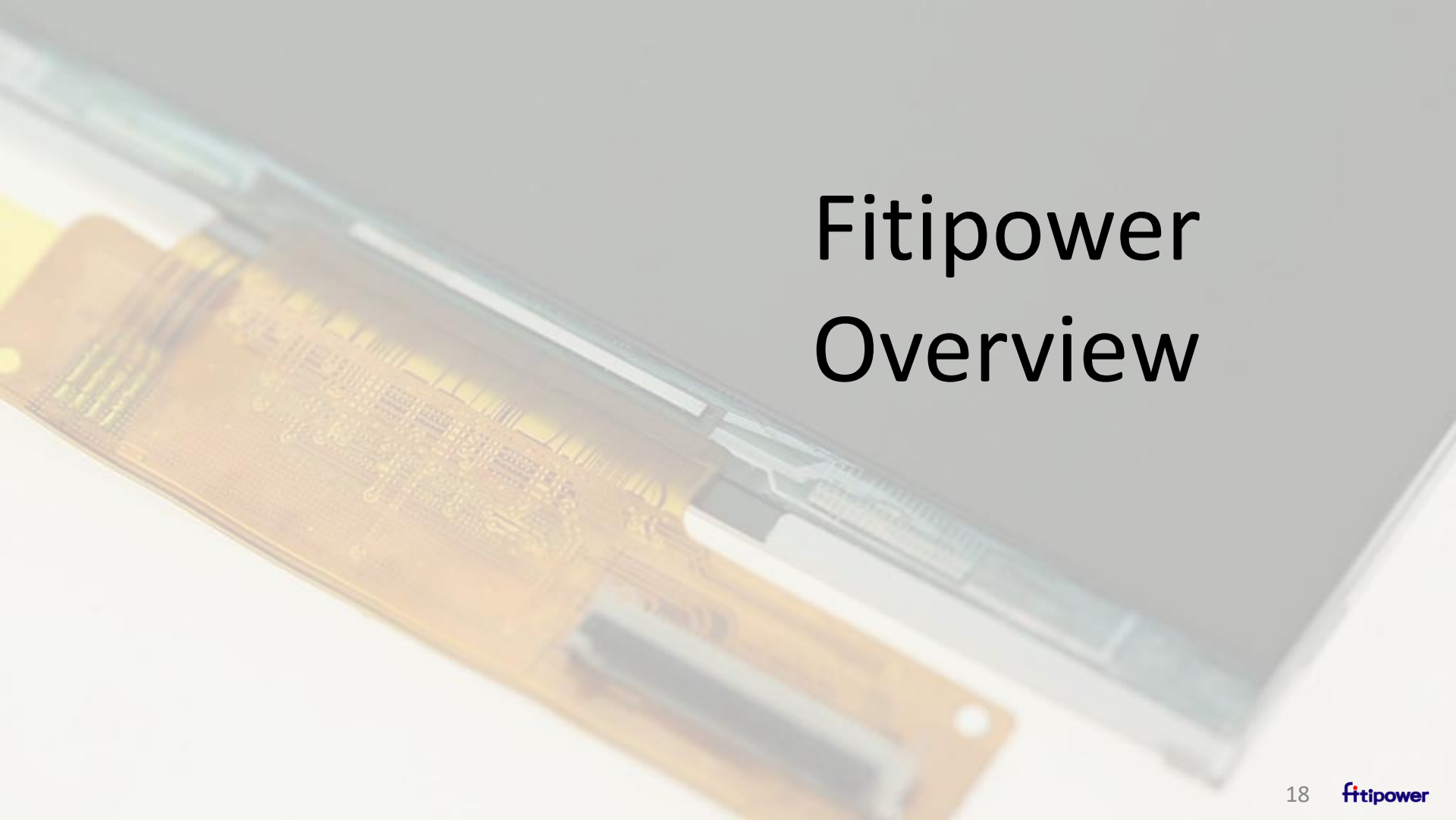


Mobile Revenue
CAGR -1.7%

Dividend and Payout Ratio

Item/Year	2016	2017	2018	2019	2020 / 9 months
EPS	2.39	1.11	2.43	1.92	1.38
Dividend	1.2	0.5	1.3	1	
Payout ratio	50.21%	45.05%	53.50%	52.08%	





Fitipower Overview

**Fitipower —
An IC DESIGN PLATFORM
COMPANY**

HQ :
Hsinchu Science Park
Taiwan

Headcount : 651

Fitipower, a ic design
house talent
platform,we will play
the role of the
pioneer at the HCI
area in the future.

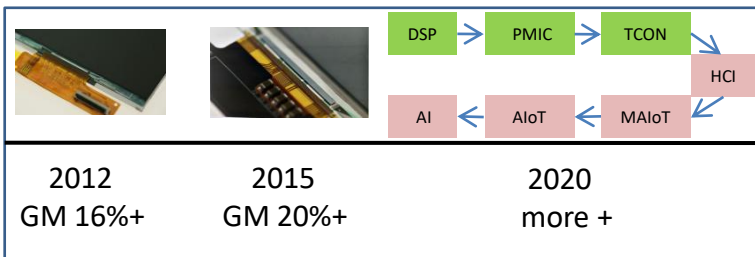
Fitipower Overview

A Platform of HCI

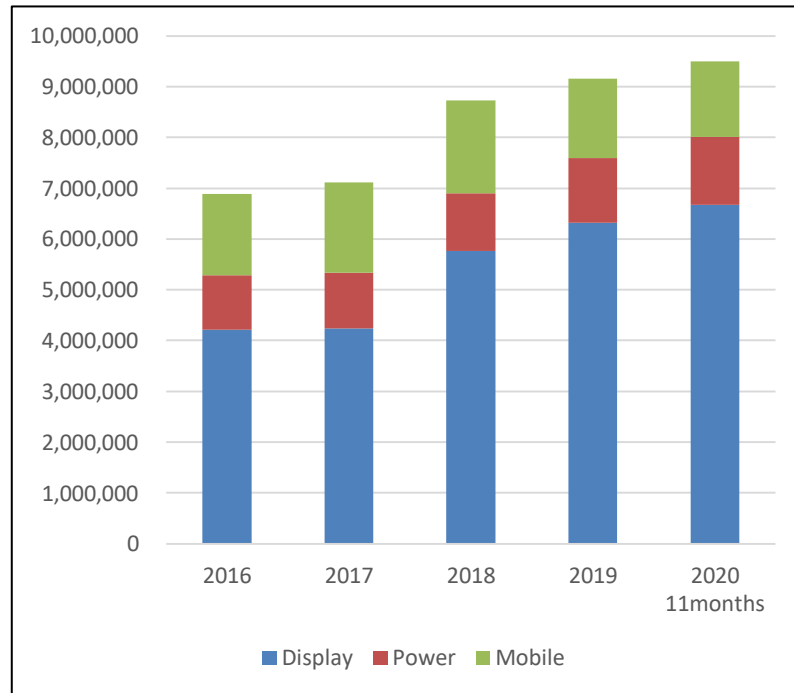
Brief History

1995 : Founded in Taiwan
2006 : Acquisition HongXin Semiconductor
2010 : Acquisition TPower
2012 : Foxconn Technology become a shareholder
2013 : Innolux Corporation become a shareholder
2018 : IPO on TWSE
2020 : Acquisition Visual-Sensing Technology Corp.

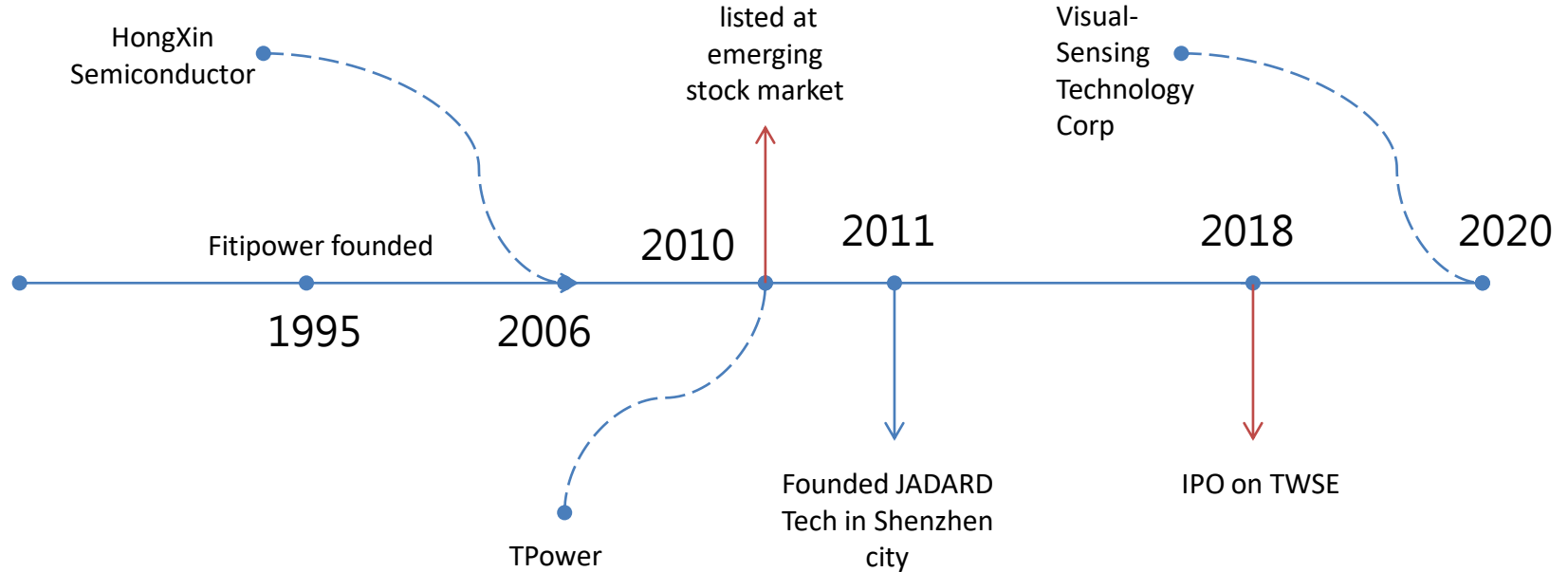
From driver IC to HCI



Revenue by Product line



Fitipower timeline for 25 years



Timeline in past 1 year

FHD & HD TV
Total Solution

Jan

May

8 line SMA OIS AF+VCM IC*

Mar

FHD MNT ES8.0 Total
Solution \
High speed 3Gbps & low
temperature TV P2P
Driver at 12 " Fab

TV Total solution
For china market

Aug

Wearable AMOLED driver
IC*/HD TDDI driver IC*

Dec

APR

UD TV Total Solution

Feb

UD PMIC &
Level Shift ASIC

Jun

<3" high resolution and
low power consumption
ESL Driver*

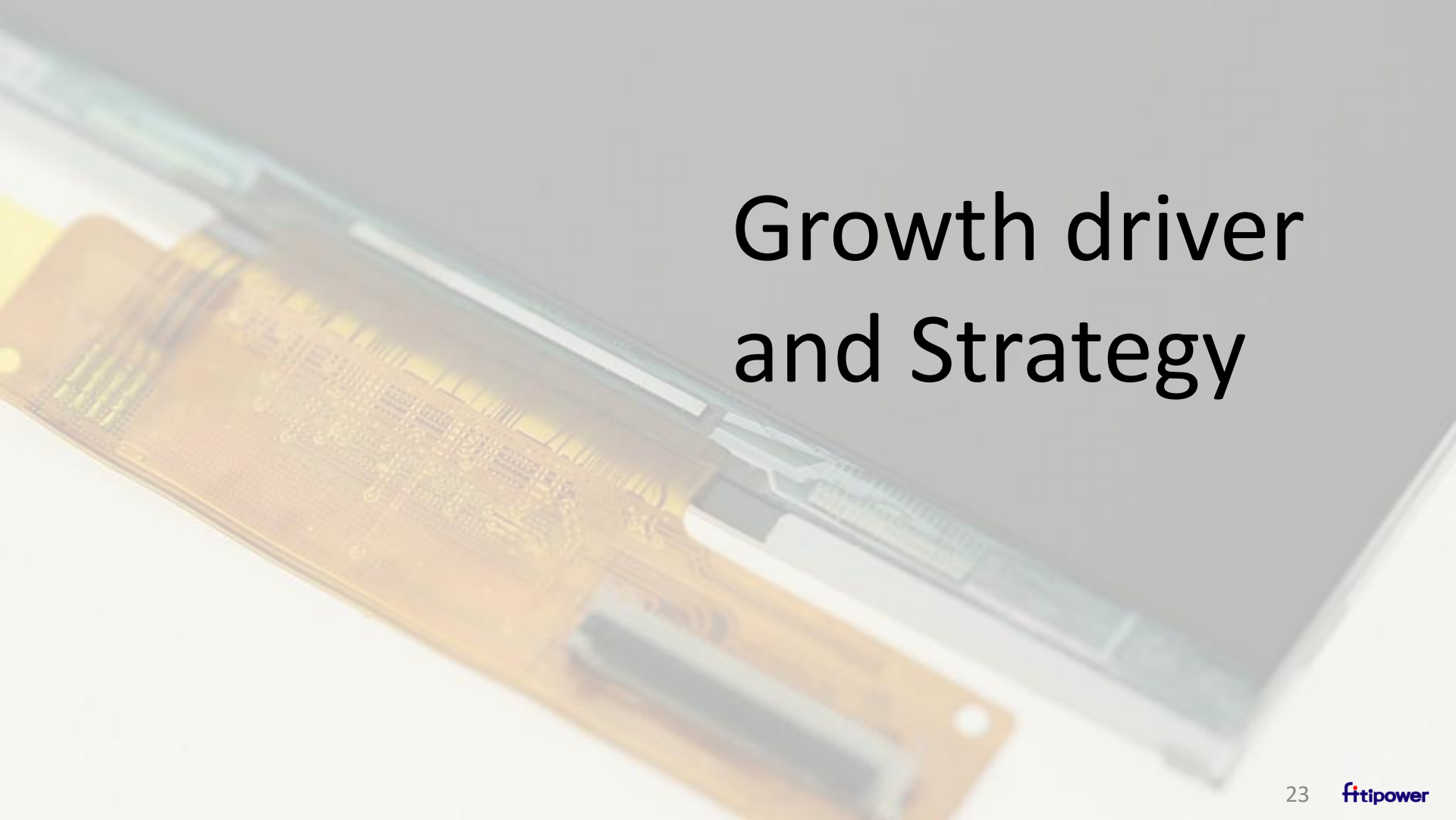
Oct

Small size FHD
TDDI driver IC
*

Nov

iPhone12 20W PD3.0 IC*

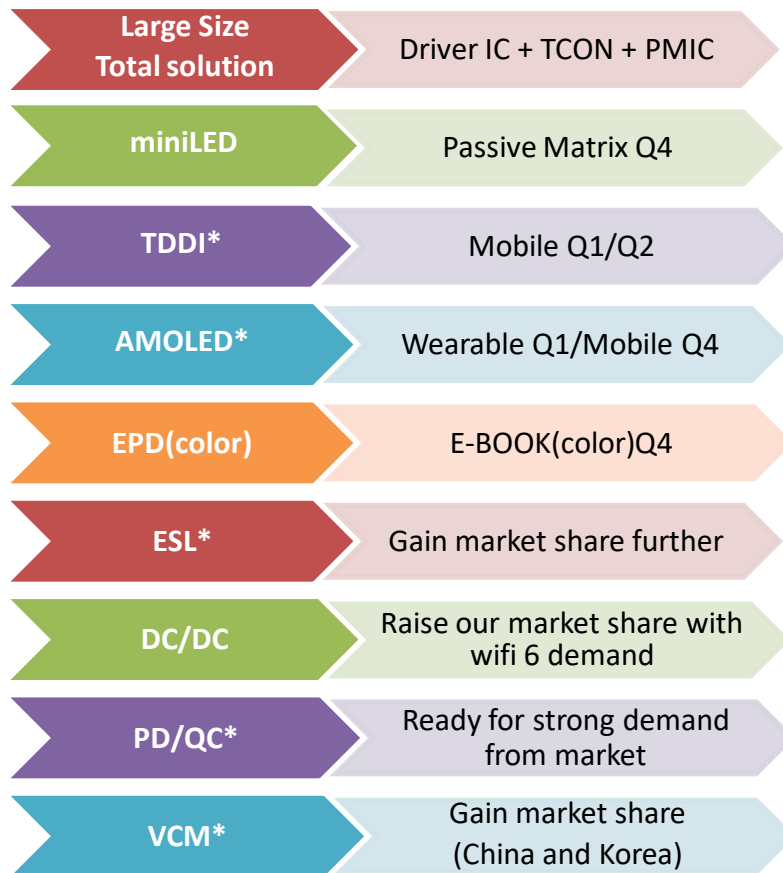
*Subsidiary



Growth driver and Strategy

Growth driver and Strategy

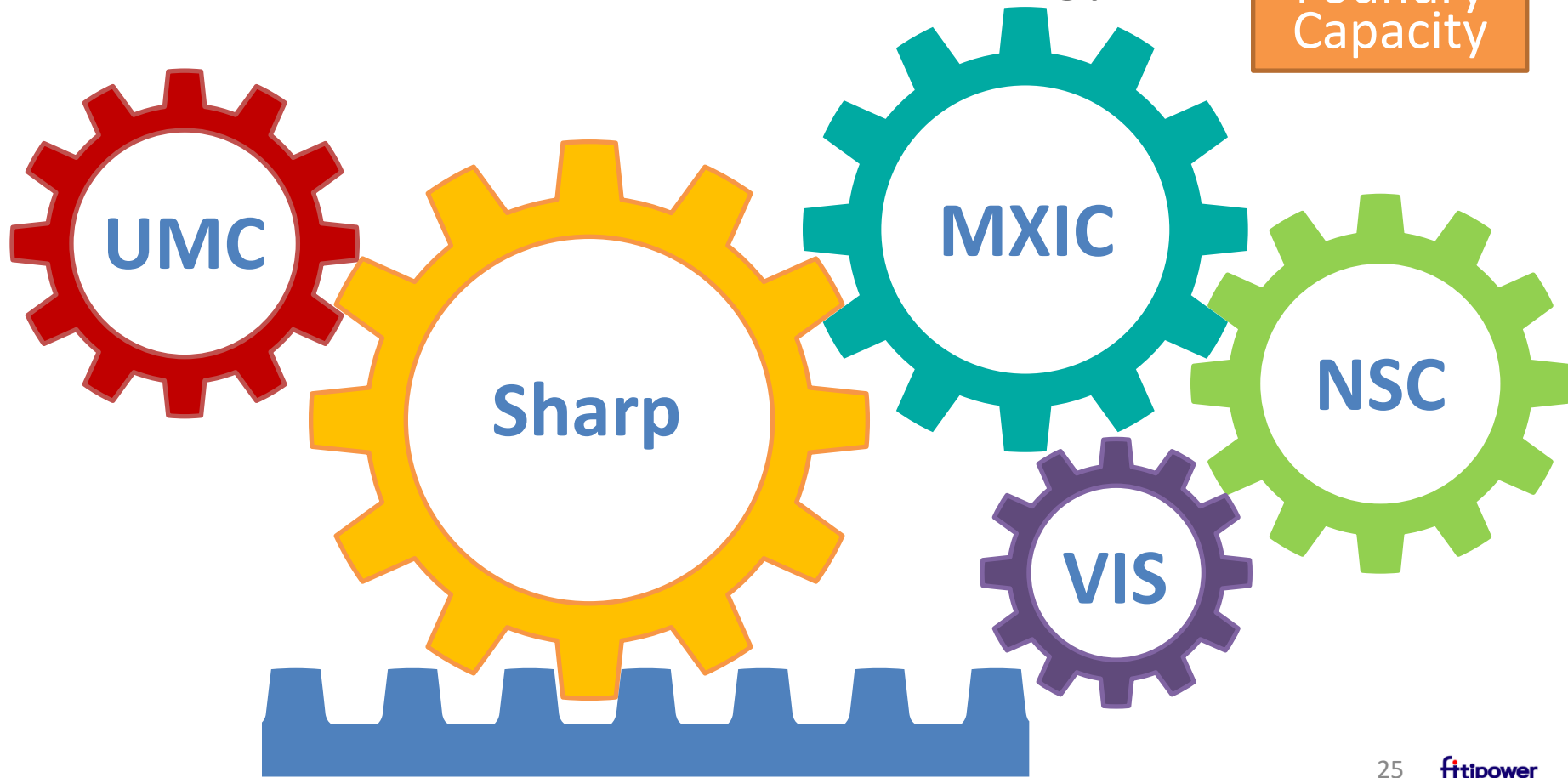
Main Product



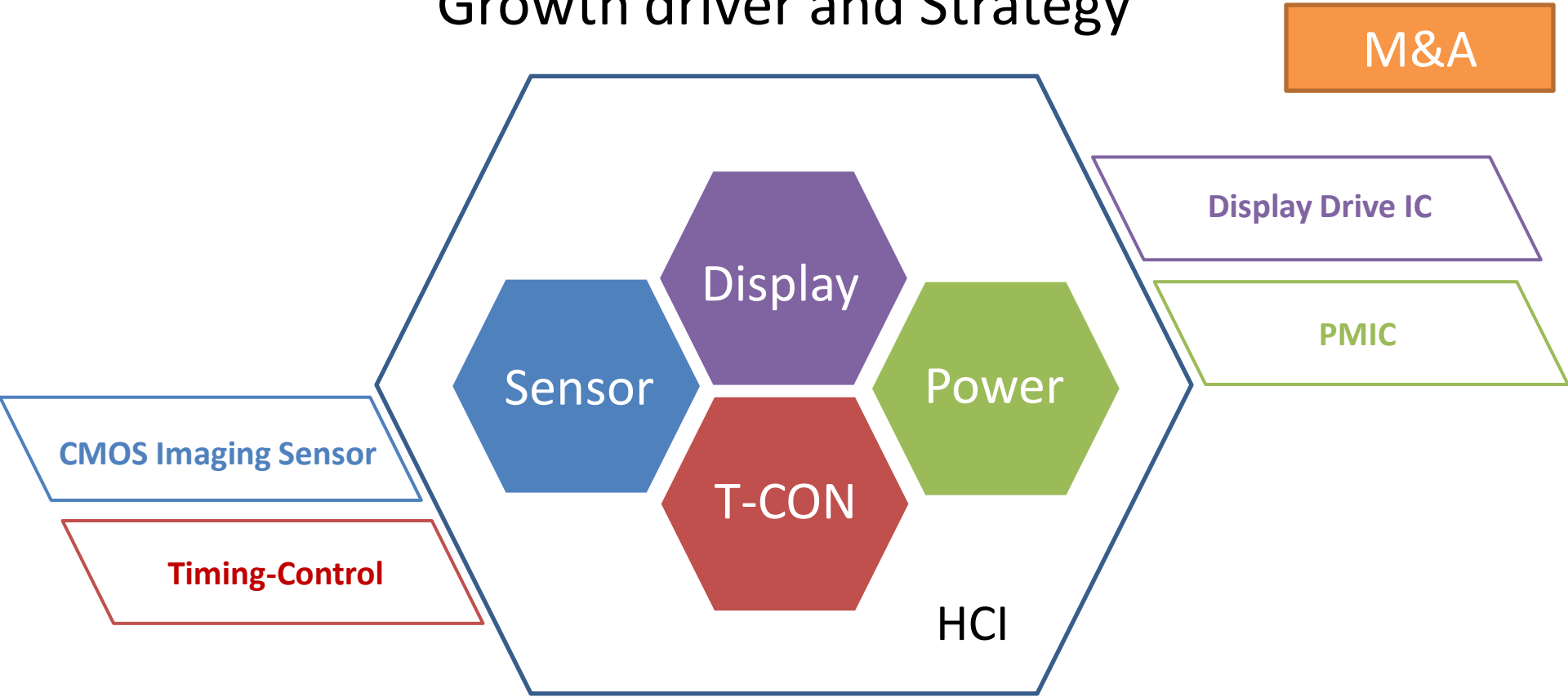
*Subsidiary

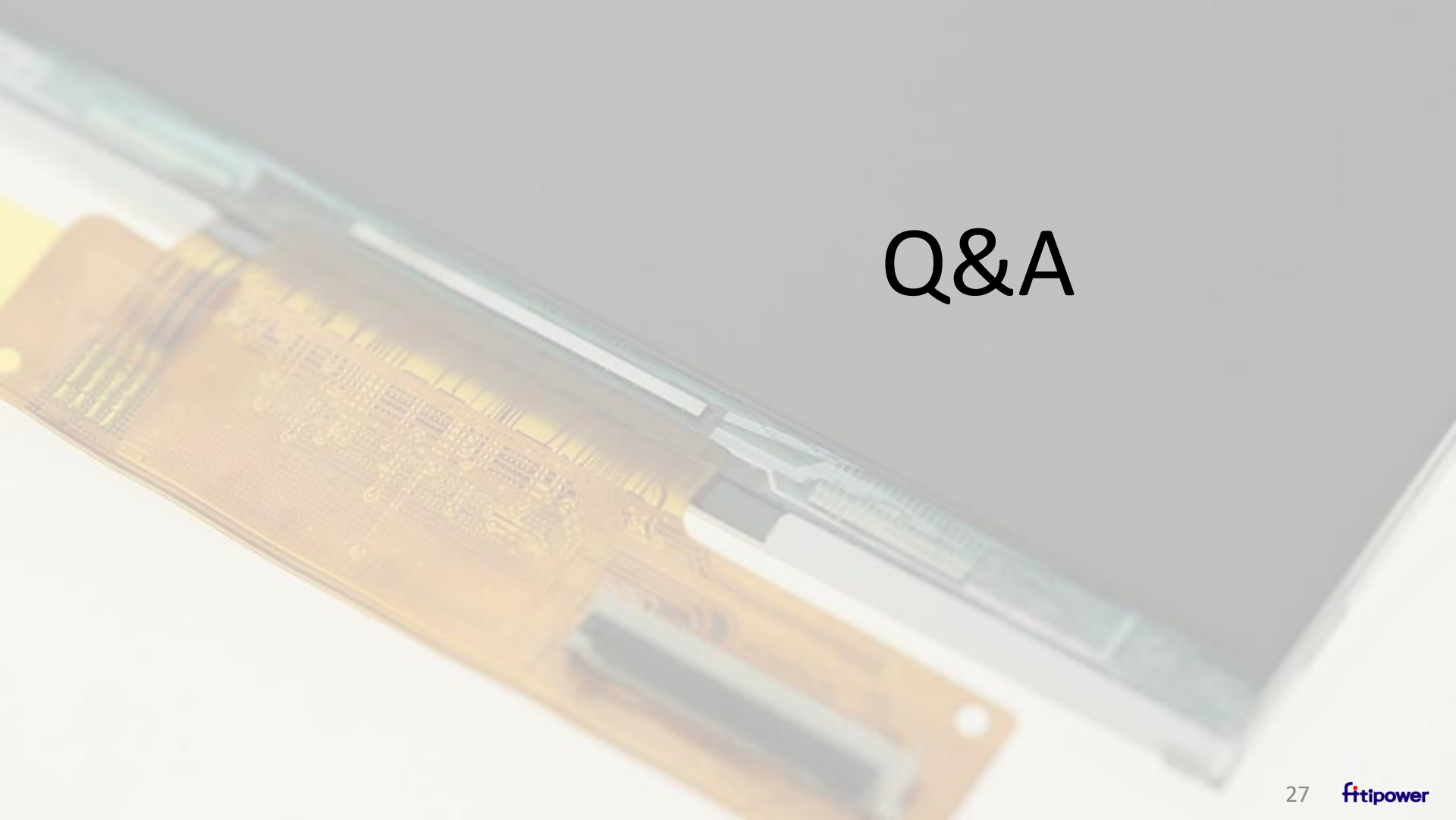
Growth driver and Strategy

Foundry
Capacity



Growth driver and Strategy





Q&A



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