

Fitipower 3Q2021 Investor Conference

2021.11.16

*Drive your heart
Power your life*

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AGENDA

- **3Q21 Financial Results**
- **2021 nine months ended Financial Results**
- **Fitipower Overview**
- **Key messages**
- **Key Growth Driver**
- **Q&A**

James Chen IR

Young Lin Chairman

Young Lin Chairman

The background of the slide features a close-up, slightly blurred image of a laptop's internal components. A flexible circuit board, likely for the display, is visible, showing intricate gold-colored traces and various electronic components. The laptop's screen is partially visible in the upper right, showing a dark, possibly off state.

3Q2021 Financial Results

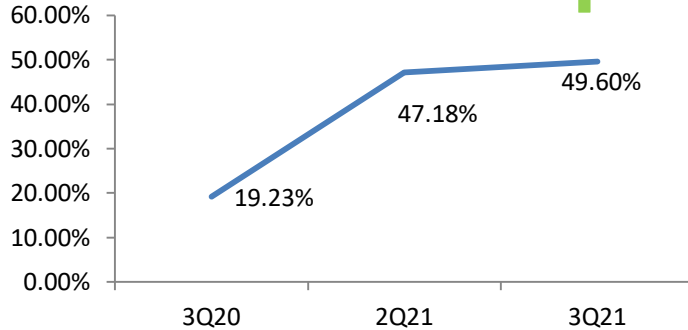
3Q21 Consolidated Income Statement

ITEM (In NT Thousands)	3Q21	2Q21	Q/Q	3Q20	Y/Y
Revenue	6,694,103	5,869,798	14.04%	2,936,721	127.94%
Gross Profit	3,320,437	2,769,573	19.89%	564,707	487.99%
Gross Margin	49.60%	47.18%	2.42%	19.23%	30.37%
Selling expenses	(116,837)	(67,052)	74.25%	(64,939)	79.92%
Administration expenses	(114,522)	(70,540)	62.35%	(48,660)	135.35%
R&D expenses	(617,647)	(407,043)	51.74%	(303,516)	103.50%
Operating expenses	(852,325)	(545,115)	56.36%	(416,832)	104.48%
Operating Expense Ratio	12.73%	9.29%	3.45%	14.19%	-1.46%
Operating income	2,468,112	2,224,458	10.95%	147,875	1569.05%
Operating Margin	36.87%	37.90%	-1.03%	5.04%	31.83%
Net non-operating income	31,377	41,404	24.22%	(2,923)	1173.45%
Net income before income tax	2,499,489	2,265,862	10.31%	144,952	1624.36%
Income tax expense	(420,352)	(336,172)	25.04%	(23,017)	1726.27%
Net income	2,079,137	1,929,690	7.74%	121,935	1605.12%
Owners of the parent	1,912,933	1,750,094	9.30%	118,708	1511.46%
Net income Margin	31.06%	32.87%	-1.82%	4.15%	26.91%
EPS (NT Dollar)	10.90	10.58	3.02%	0.73	1393.15%
ROE of the parent company	17.49%	25.90%	-8.41%	2.95%	14.55%

Key Ratio Chart

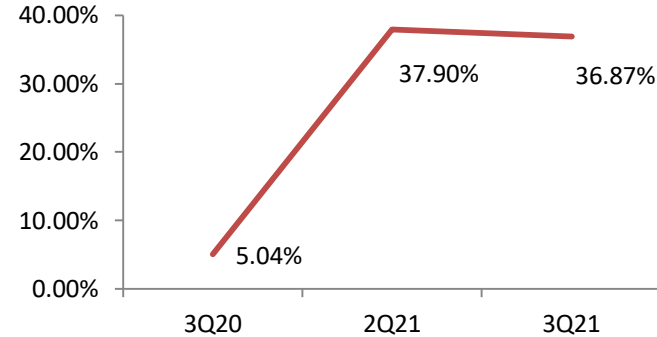
Gross Margin

Y/Y +3037bps



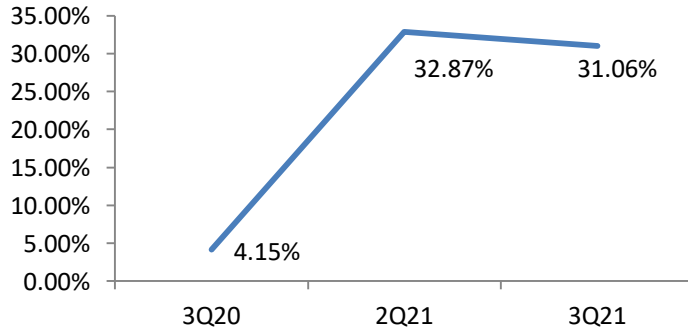
Operating Margin

Y/Y +3183bps



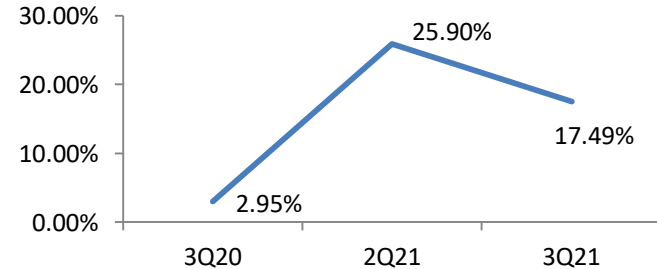
Net Income Margin

Y/Y +2691bps



ROE of the Parent company

Y/Y +1455bps

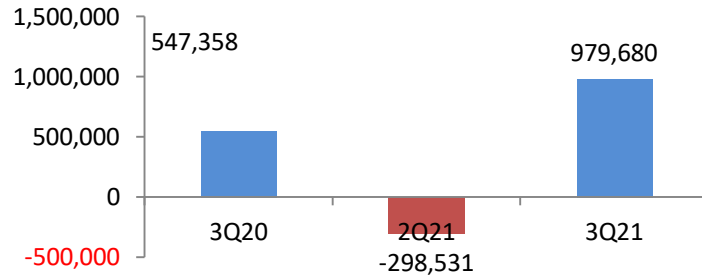


3Q21 Consolidated Balance Sheets & Key Indices

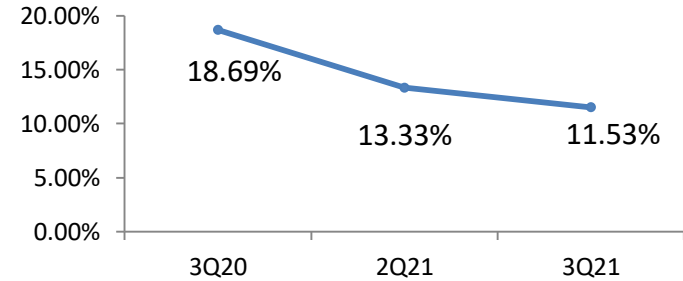
Selected Items from Balance Sheets (In NT Thousands)	3Q21		2Q21		3Q20	
	Amount	%	Amount	%	Amount	%
Cash&Marketable Securities	6,691,197	28.4	3,294,790	21.0	1,278,327	17.6
CFAFV	4,856,097	20.6	2,730,749	17.4	915,731	12.6
Accounts Receivable	6,108,897	25.9	4,620,880	29.4	2,691,370	37.2
inventories	2,718,855	11.5	2,094,447	13.3	1,353,457	18.7
Other current assets	513,897	2.2	555,834	3.5	154,609	2.1
Net PP&E	538,045	2.3	484,445	3.1	304,037	4.2
Intangible assets	241,908	1.0	243,052	1.5	240,204	3.3
Other non current assets	1,703,907	7.2	1,515,639	9.6	119,086	1.6
Total Assets	23,584,900	100.0	15,711,181	100.0	7,242,710	100.0
Short-term debt	2,726,515	11.6	2,582,622	16.4	226,980	3.1
Accounts Payable	3,076,301	13.0	3,208,500	20.4	1,885,501	26.0
Other current liabilities	733,180	3.1	487,602	3.1	382,668	5.3
Total non current liabilities	238,209	1.0	213,733	1.4	157,904	2.2
Total Liabilities	7,741,955	32.8	7,084,599	45.1	2,778,934	38.4
Total Shareholders' Equity	15,842,945	67.2	8,626,582	54.9	4,463,776	61.6
Net Shareholders' Equity of the Parent Company	14,451,353		7,417,617		4,207,445	
Key indices						
A/R Turnover Days	72.13		50.11		75.39	
Inventory Turnover Days	64.20		53.55		54.62	
Cash from operating activities	979,680		-298,531		547,358	
Free cash flow	872,998		-472,533		496,393	

Key Indices

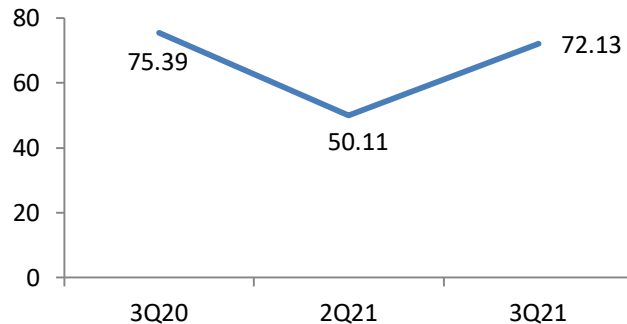
Cash from operating activities



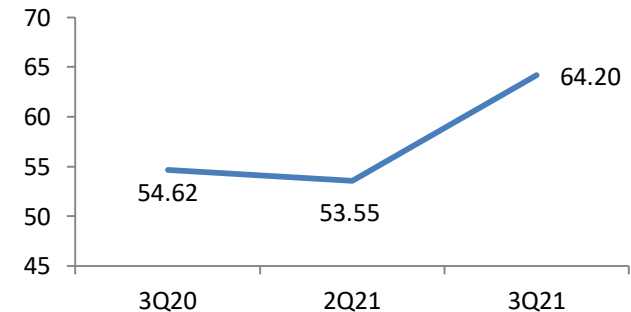
Inventories by Total Assets



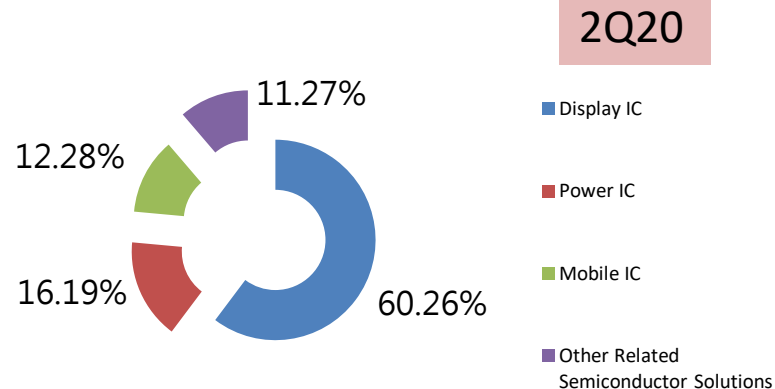
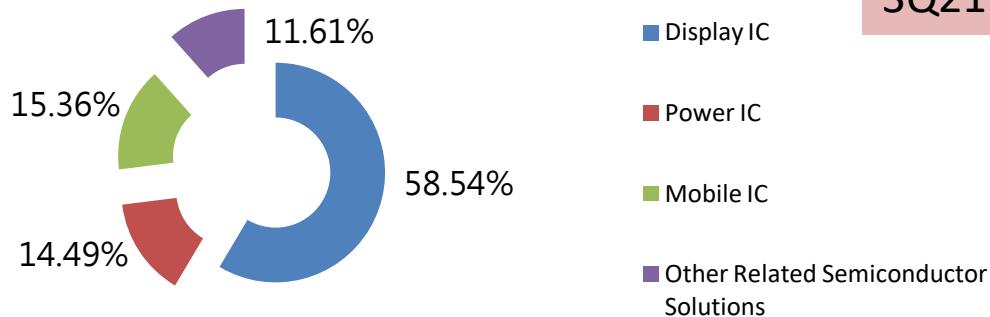
A/R Turnover Days



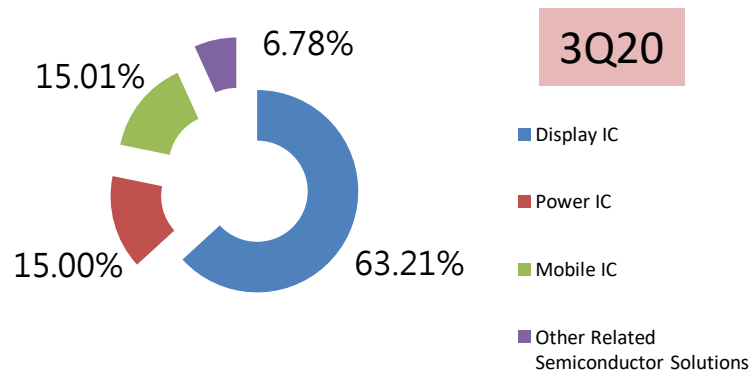
Inventories Turnover Days



3Q21 Revenues By Product Segment



Segment	3Q2020	2Q2021	Q/Q Change%	3Q2021
Display IC	63.21%	60.26%	-1.72%	58.54%
Power IC	15.00%	16.19%	-1.7%	14.49%
Mobile IC	15.01%	12.28%	+3.08%	15.36%
Other Related Semiconductor Solutions	6.78%	11.27%	+0.34%	11.61%



Display IC including Large/Medium DDIC

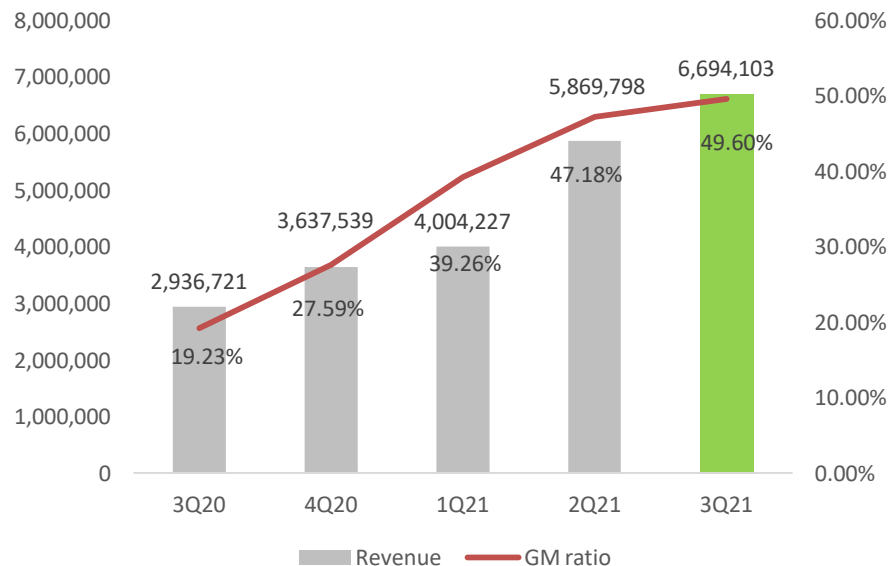
Other Related Semiconductor Solutions including T-CON/EPD/ESL

Consolidated REV and GM in past 5 quarter

Revenue(Unit: NT Thousands)

Highlights

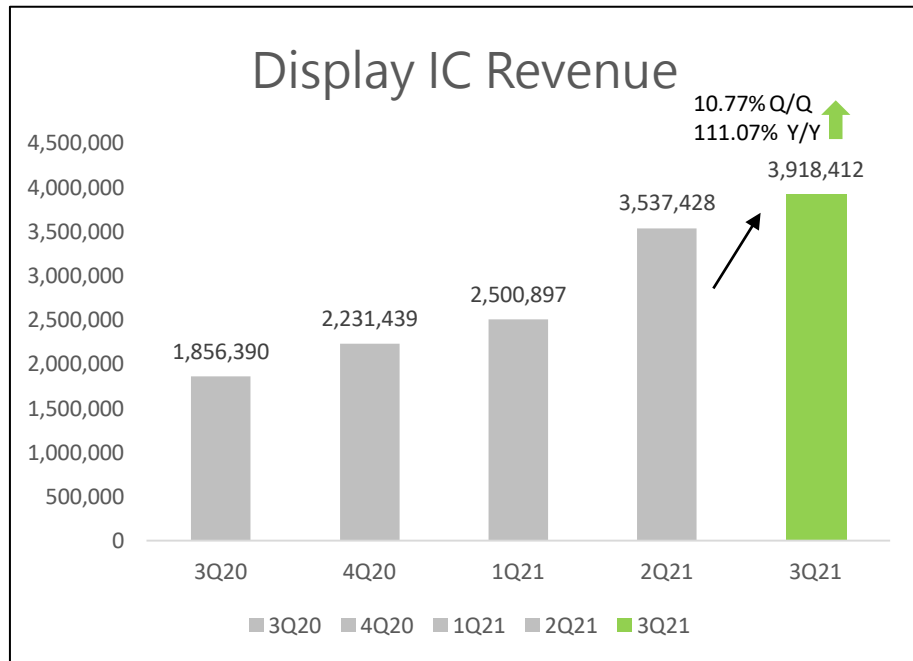
Revenue and GM ratio
in past 5Q



- 3Q21 Revenue Q/Q+14.04% , Y/Y+127.94%,continue hit record high .
- Mainly benefit from IT segment(including DDIC and PMIC), TDDI and other semi solutions.
- We put more attention to R&D and diversify our product mix to gain more profit.
- Quarterly growth rate mainly drive by Mobile IC/Other Related Semiconductor Solutions/Display IC(large and medium size)/Power IC.
- Annual growth rate mainly drive by Other Related Semiconductor Solutions/Mobile IC/Power IC/Display IC(large and medium) .
- Gross margin ratio rise to 45-50% range upper.

Display IC(large and medium size)

Revenue(Unit: NT Thousands)



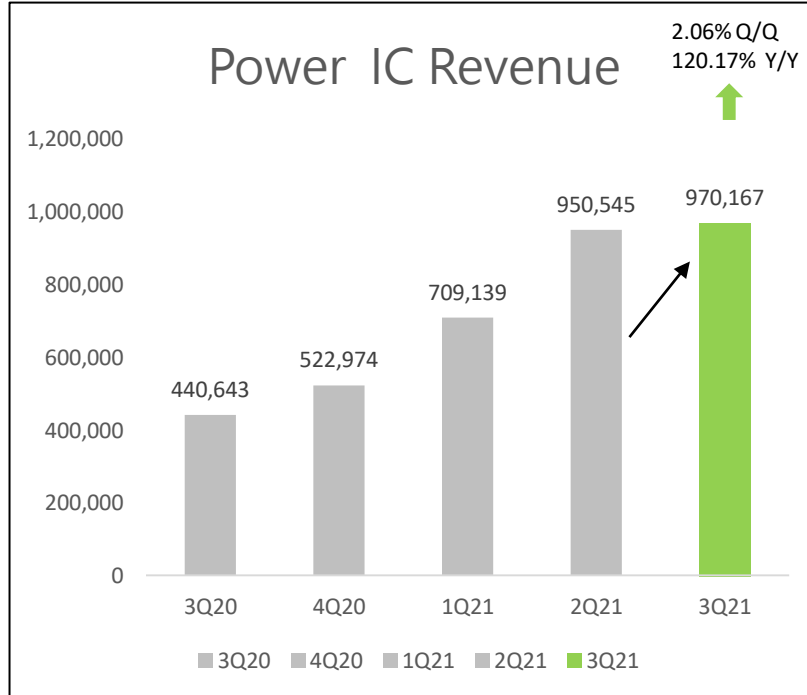
Highlights

- Quarterly growth rate mainly drive by NB/MNT/TV.
- Annual growth rate mainly drive by MNT/NB/medium size(Pad,Automotive Display, IPC)
- Because demands from high-end commercial NB and high-frame rate gaming PC product are increasing, let IT segment drive the growth role in 3Q instead of TV segment.

Revenues are including parent and subsidiaries

Power IC

Revenue(Unit: NT Thousands)



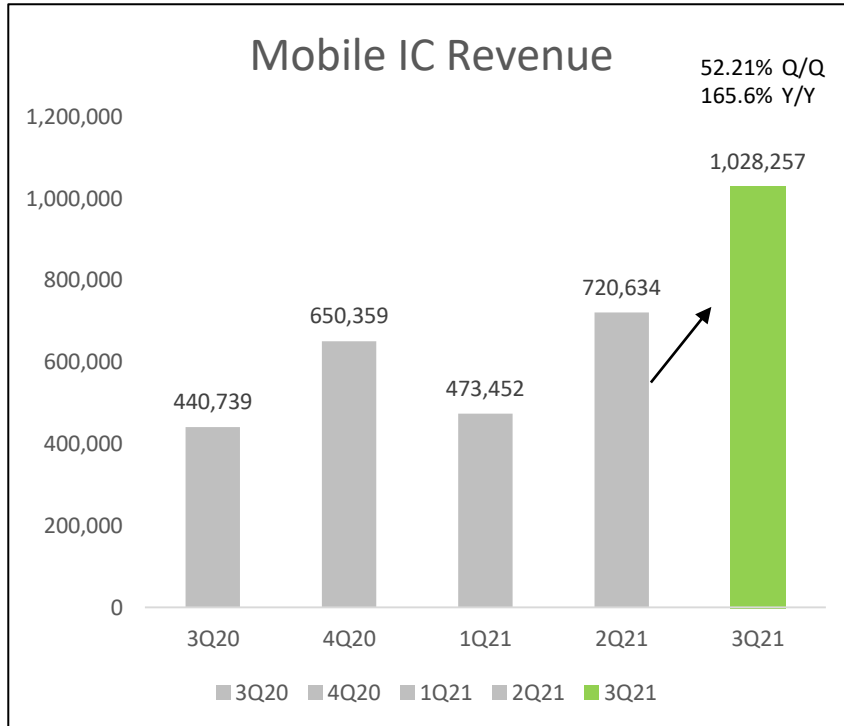
Highlights

- ▶ Quarterly growth rate mainly drive by E-BOOK PMIC/Switch/HV Buck.
- ▶ Annual growth rate mainly drive by Panel PMIC/Switch/Battery.
- ▶ E-BOOK and Communication are the main growth driver, and battery and mobile are keeping flat.

Revenues are including parent and subsidiaries

Mobile IC

Revenue(Unit: NT Thousands)



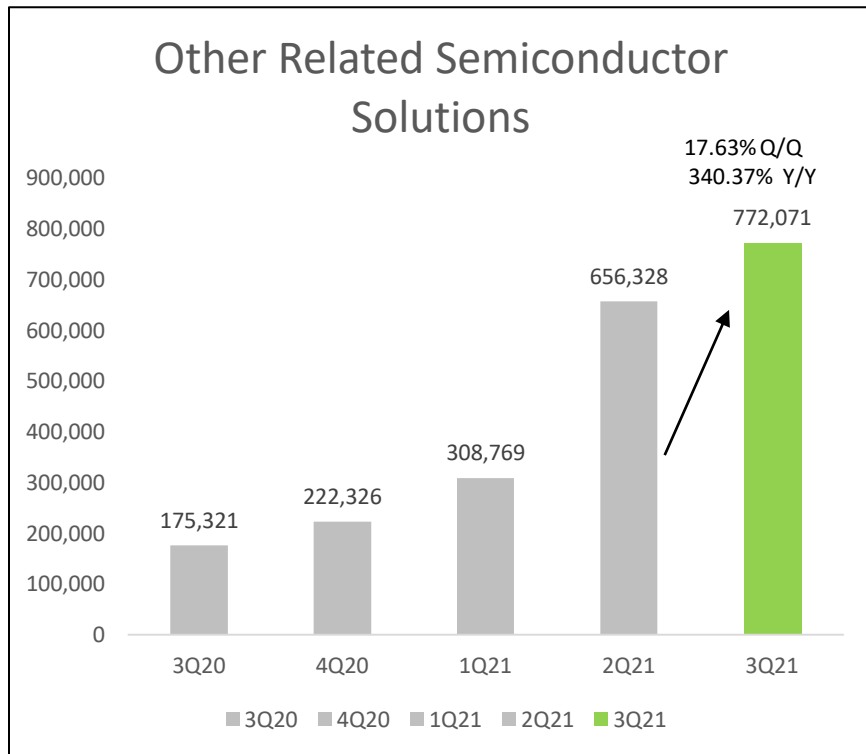
Highlights

- ▶ Mobile IC growth significantly in 3Q, because our TDDI(HD) product and SDDI product shipment increasing.
- ▶ Our Subsidiary's AMOLED wearable products will also ship to branding clients in 4Q.

Revenues are including parent and subsidiaries

Other Related Semiconductor Solutions

Revenue(Unit: NT Thousands)



Highlights

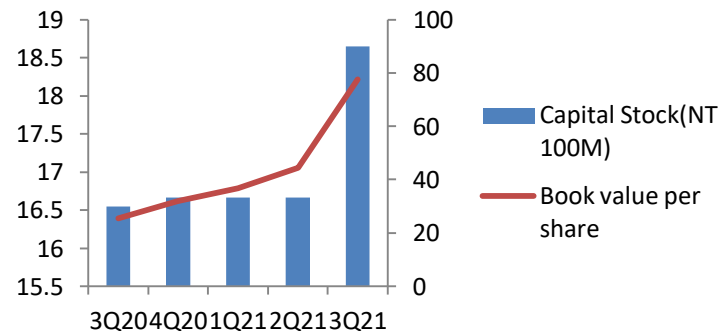
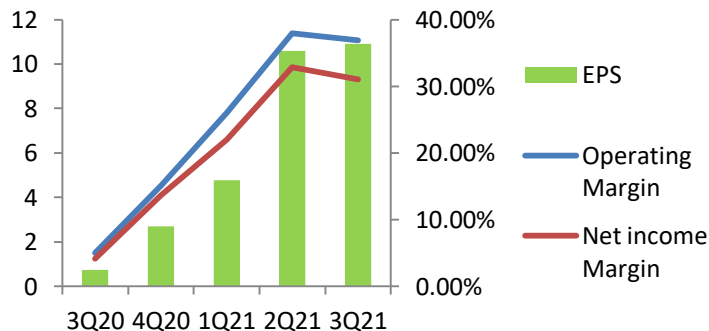
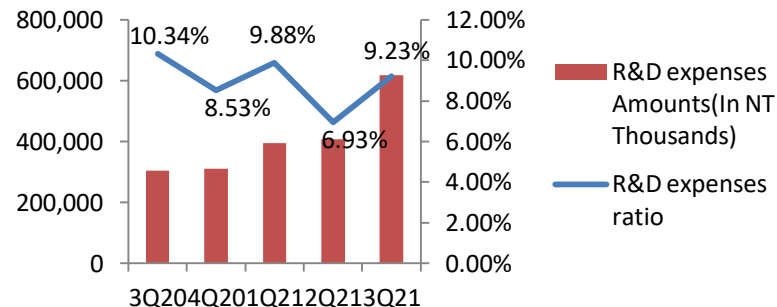
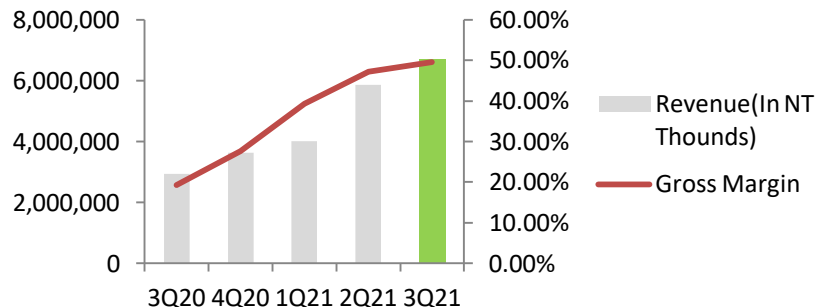
- ▶ Quarterly growth rate mainly drive by T-CON/ESL/EPD.
- ▶ Annual growth rate mainly drive by ESL/T-CON/EPD.
- ▶ Demands from epaper are increasing because the energy-efficient is more important now. Our shipments will continue increase to support our branding client in E-reader 、 E-note and ESL.

Revenues are including parent and subsidiaries

Consolidated Financial Results in past 5 Quarters

Item/Year	3Q20	4Q20	1Q21	2Q21	3Q21
Revenue(In NT Thounds)	2,936,721	3,637,539	4,004,227	5,869,798	6,694,103
Gross Margin	19.23%	27.59%	39.26%	47.18%	49.60%
R&D expenses ratio	10.34%	8.53%	9.88%	6.93%	9.23%
R&D expenses Amounts(In NT Thousands)	303,516	310,323	395,661	407,043	617,647
Operating Margin	5.04%	15.05%	26.00%	37.90%	36.87%
Net income Margin	4.15%	13.64%	21.98%	32.87%	31.06%
EPS	0.73	2.69	4.78	10.58	10.9
Capital Stock(NT 100M)	16.55	16.66	16.66	16.66	18.65
Book value per share	25.47	31.98	36.67	44.53	77.62
Total Assets(NT Thounds)	7,242,710	9,269,684	10,562,598	15,711,181	23,584,900
Debt Ratio	38.37%	32.29%	32.45%	45.09%	32.83%

Key Indices in past 5 Quarters

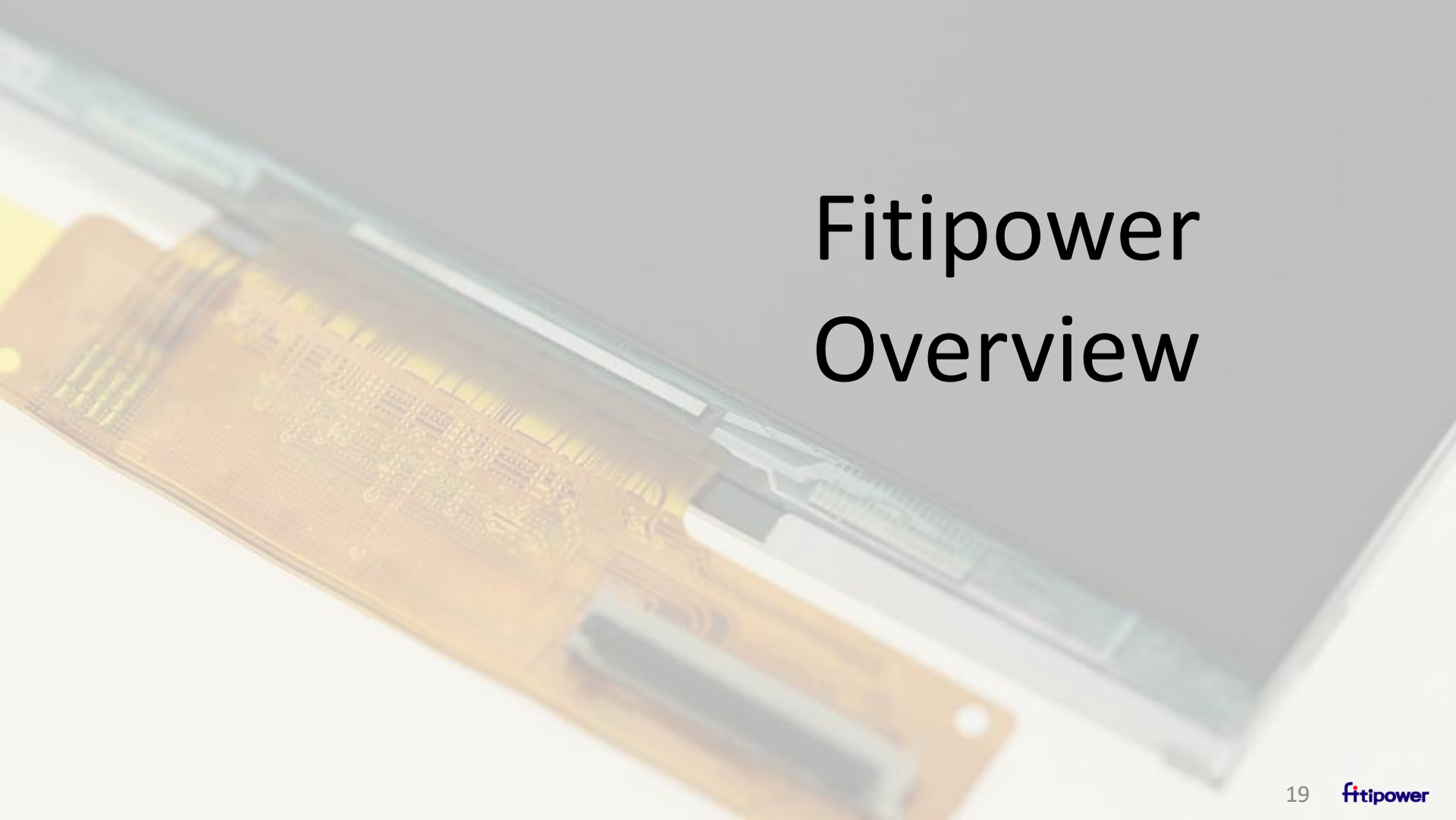




2021 nine months ended Financial Results

2021 nine months ended Consolidated Income Statement

ITEM	2021	2020	
(In NT Thousands)	1/1 to 9/30	1/1 to 9/30	Y/Y
Revenue	16,568,128	7,242,161	128.77%
Gross Profit	7,662,081	1,377,501	456.23%
Gross Margin	46.25%	19.02%	27.23%
Selling expenses	(258,155)	(178,850)	44.34%
Administration expenses	(245,558)	(129,965)	88.94%
R&D expenses	(1,420,352)	(835,695)	69.96%
Operating expenses	(1,928,268)	(1,131,712)	70.39%
Operating Expense Ratio	11.64%	15.63%	-3.99%
Operating income	5,733,813	245,789	2232.82%
Operating Margin	34.61%	3.39%	31.21%
Net non-operating income	62,331	27,441	127.15%
Net income before income tax	5,796,144	273,230	2021.34%
Income tax expense	(907,056)	(37,653)	2308.99%
Net income	4,889,088	235,577	1975.37%
Owners of the parent	4,453,664	225,874	1871.75%
Net income Margin	29.51%	3.25%	26.26%
EPS (NT Dollar)	26.38	1.38	1811.59%
ROE of the parent company	45.06%	5.84%	39.22%



Fitipower Overview

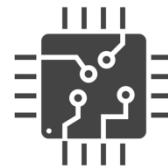
“IT'S OFFICIAL: FITIPOWER IS NOT JUST A
DRIVER IC COMPANY ANYMORE”



HQ :
Hsinchu
Science Park
Taiwan
Headcount : 891

Our Core Business

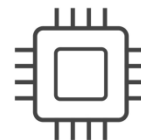
Display IC



PMIC

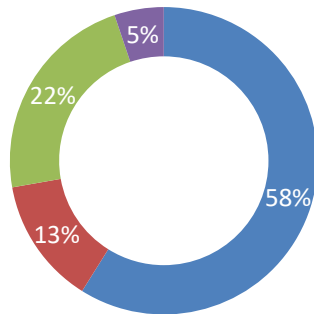


Others
SEMI

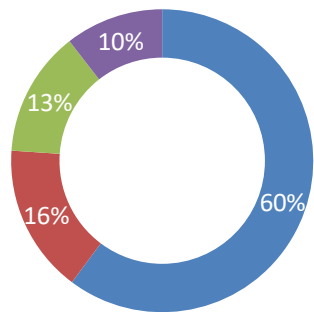


Change from Our Revenue Segment

2018 1/1-9/30



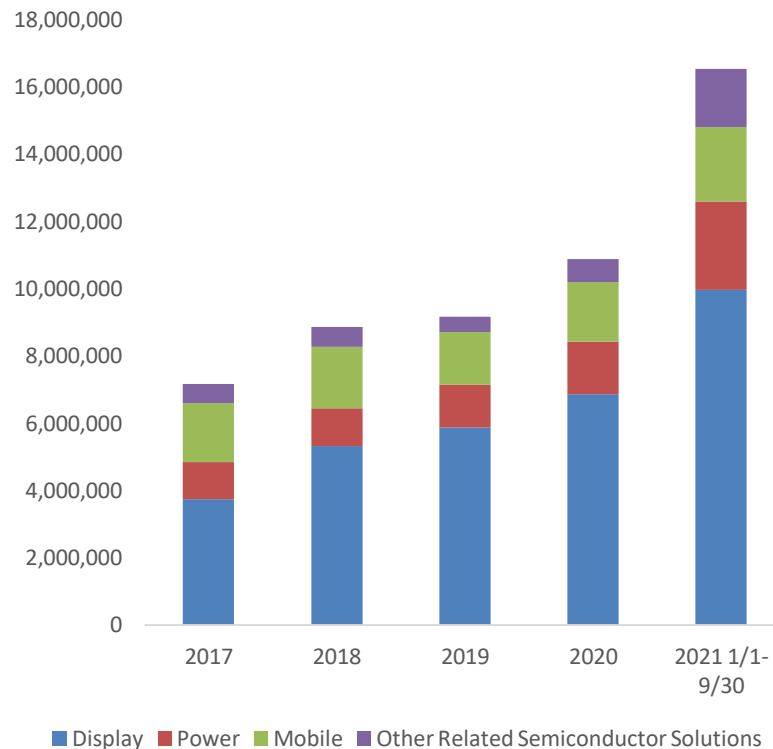
2021 1/1-9/30



Business Mix (%)

■ L&M DDIC
■ POWER IC
■ S DDIC
■ Others SEMI

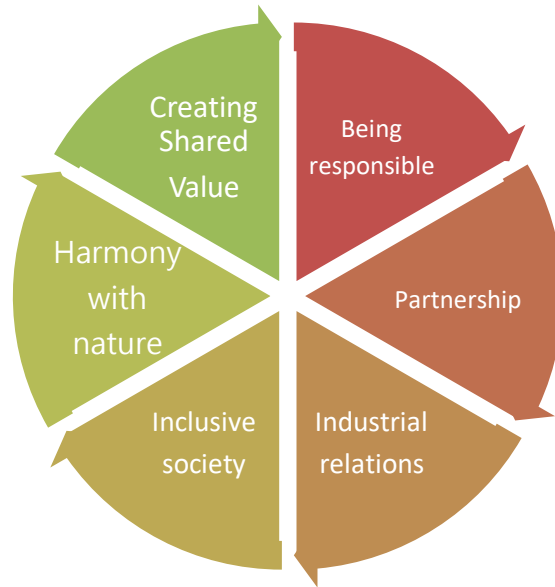
■ L&M DDIC
■ POWER IC
■ S DDIC
■ Others SEMI



COMMITMENT TO ESG

2020 Corporate Governance
Evaluation
36%-50%

Join Taiwan corporate
Sustainability Awards



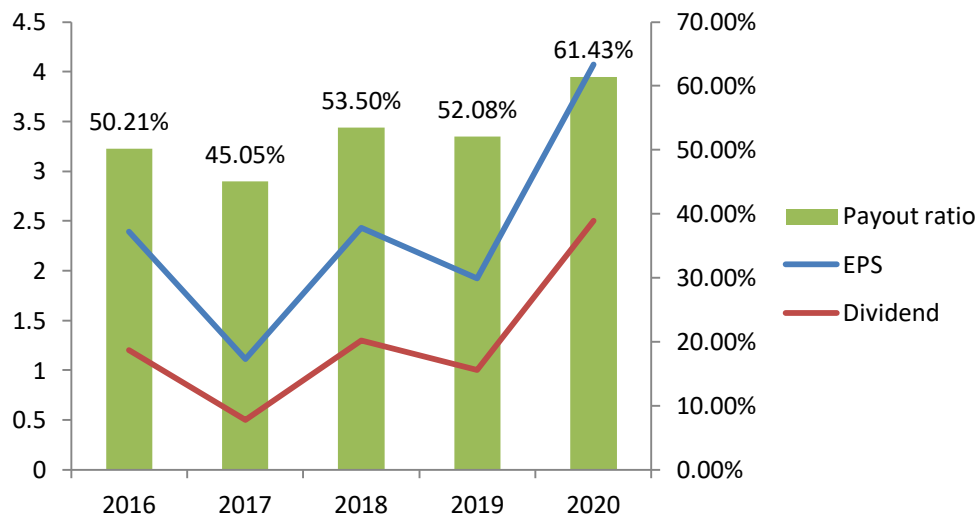
Set up ESG Committee

Set up FITIPOWER
Environmental sustainability
Foundation

Process ESG Policy with our
partnership

Dividend and Payout Ratio

Item/Year	2016	2017	2018	2019	2020
EPS	2.39	1.11	2.43	1.92	4.07
Cash Dividend	1.2	0.5	1.3	1	2.5
Payout ratio	50.21%	45.05%	53.50%	52.08%	61.43%



2021 Note of our Technology Node

1Q	2Q	3Q	4Q
▼ New Gen heavy current EBOOK PMIC ▼ Base on M0+ Multi-protocol PD/QC IC* ▼ MNT Total Solution MP for China Customer ▼ HD TDDI*	▼ EBOOK high sensitive front light sensor IC ▼ 18V/8A step-down IC ▼ Narrow bezel NB P2P Driver IC ▼ AMOLED wearable driver IC*	▼ VCM Closed Loop IC* ▼ Large Size products MP In BOE & CSOT (BOE / Tcon & Driver · CSOT / Tcon & PMIC) ▼ MNT ES9.0 Total Solution ▼ NB eDP Tcon ▼ Local Dimming Bridge IC	▼ 8V/1.5A BLDC IC ▼ Color EBOOK IC (ACeP) ▼ FHD TDDI *

*Subsidiaries



Key Messages and Key Growth Driver

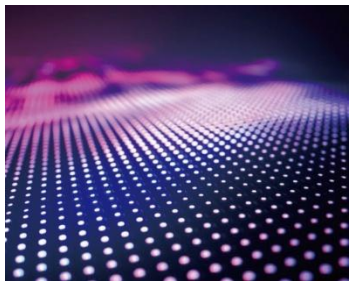
Key growth driver

- ▶ TV UD 120Hz/D-gate TCON IC
- ▶ NB FHD eDP 1.4 TCON IC

- ▶ TV UD USIT Source Driver
- ▶ NB FHD (Stylus) ADDI

- ▶ Mini-LED Driver

Evolution



- ▶ ESL E5 Driver*
- ▶ Color E-Book

EPD 、 ESL



- ▶ Tablet WUXGA(Stylus) TDDI*
- ▶ Mobile TDDI(FHD,HD FAN TYPE)*
- ▶ Wearable AMOLED TDDI*
- ▶ Mobile AMOLED*

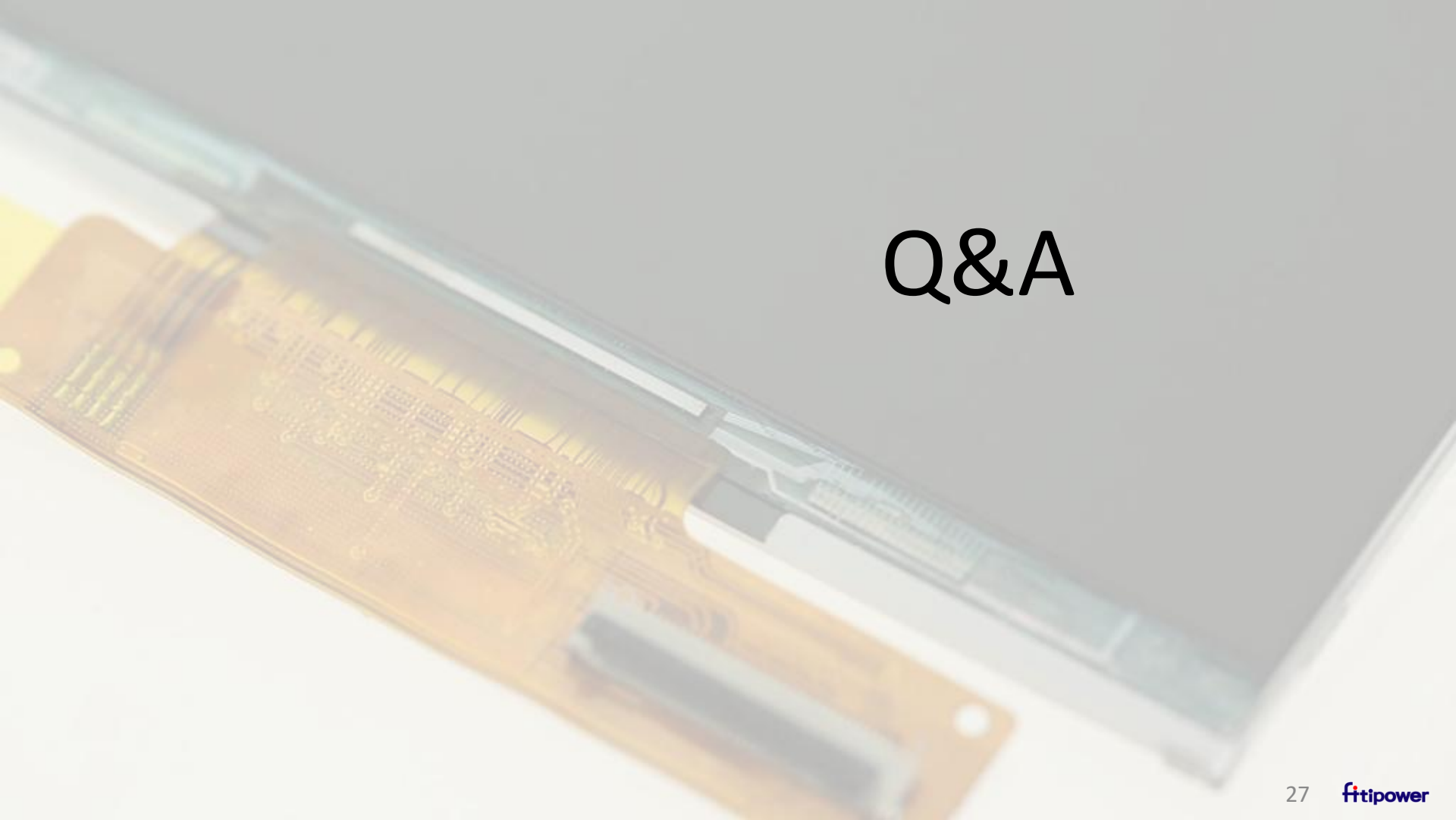
TDDI 、 AMOLED



- ▶ OLED PMIC
- ▶ DDR5 PMIC
- ▶ BLDC controller
- ▶ Gate driver for GaN/SiC
- ▶ PD 3.1 protocol*
- ▶ Close loop AF*
- ▶ OIS(VCM,SMA)*

POWER





Q&A



<https://www.fitipower.com>
IR@fitipower.com