

# Fitipower 2Q2022 Investor Conference

2022.8.5

*Drive your heart  
Power your life*

# Safe Harbor Notice

- This presentation contains forward looking statements which are estimated based on the current status of Fitipower Integrated Technology Inc. and general economic conditions.
- The actual results of operations, financial condition, and business prospects may differ from those explicitly or implicitly indicated in those forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, supply chain issues, global economic conditions, exchange rate fluctuation and other risks and factors beyond Fitipower Integrated Tech's controls.
- Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved.
- Fitipower Integrated Technology Inc. expressly disclaims any obligation to review, update or correct these materials after the date thereof. Fitipower Integrated Technology Inc. may update, amend, supplement or otherwise alter the information contained in any such materials by subsequent presentations, reports, filings, or other means without notice. This presentation may not be stored, copied, distributed and transmitted.

# AGENDA

- **2Q22 Financial Results**
- **1H2022 Financial Results**
- **Fitipower Overview**
- **Key messages**
- **Q&A**

**James Chen    IR**

**Young Lin   Chairman**



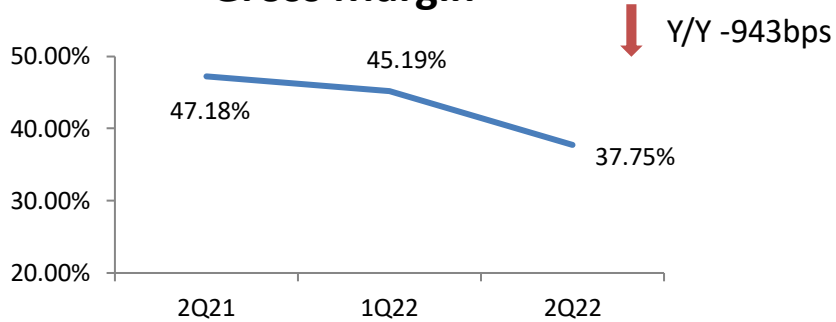
# 2Q2022 Financial Results

# 2Q22 Consolidated Income Statement

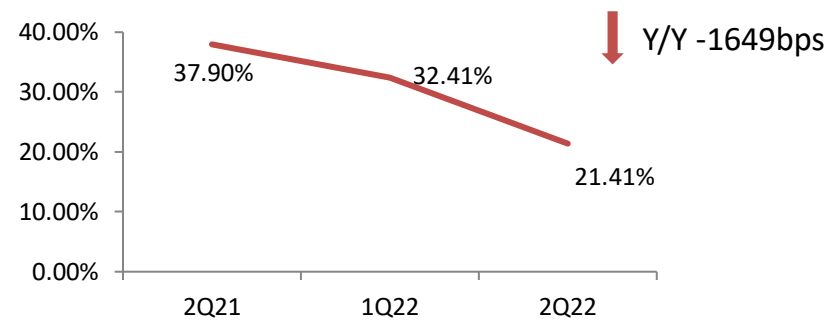
| ITEM<br>(In NT<br>Thousands) | 2Q22          | 1Q22          | Q/Q            | 2Q21          | Y/Y            |
|------------------------------|---------------|---------------|----------------|---------------|----------------|
| Revenue                      | 5,397,191     | 5,961,667     | -9.47%         | 5,869,798     | -8.05%         |
| Gross Profit                 | 2,037,607     | 2,693,921     | -24.36%        | 2,769,574     | -26.43%        |
| Gross Margin                 | <b>37.75%</b> | <b>45.19%</b> | <b>-7.43%</b>  | <b>47.18%</b> | <b>-9.43%</b>  |
| Selling expenses             | (105,098)     | (101,434)     | 3.61%          | (67,052)      | 56.74%         |
| Administration expenses      | (121,755)     | (101,151)     | 20.37%         | (70,540)      | 72.60%         |
| R&D expenses                 | (663,180)     | (558,995)     | 18.64%         | (407,044)     | 62.93%         |
| Operating expenses           | (882,281)     | (761,807)     | 15.81%         | (545,116)     | 61.85%         |
| Operating Expense Ratio      | 16.35%        | 12.78%        | 3.57%          | 9.29%         | 7.06%          |
| Operating income             | 1,155,326     | 1,932,114     | -40.20%        | 2,224,458     | -48.06%        |
| Operating Margin             | <b>21.41%</b> | <b>32.41%</b> | <b>-11.00%</b> | <b>37.90%</b> | <b>-16.49%</b> |
| Net non-operating income     | (93,789)      | 50,127        | -287.10%       | 41,403        | -326.53%       |
| Net income before income tax | 1,061,537     | 1,982,241     | -46.45%        | 2,265,861     | -53.15%        |
| Income tax expense           | (171,984)     | (373,924)     | -54.01%        | (336,172)     | -48.84%        |
| Net income                   | 889,553       | 1,608,317     | -44.69%        | 1,929,689     | -53.90%        |
| Owners of the parent         | 751,443       | 1,509,124     | -50.21%        | 1,750,094     | -57.06%        |
| <b>Net income Margin</b>     | <b>16.48%</b> | <b>26.98%</b> | <b>-10.50%</b> | <b>32.87%</b> | <b>-16.39%</b> |
| EPS (NT Dollar)              | 4.04          | 8.11          | -50.18%        | 10.58         | -61.81%        |
| ROE of the parent company    | <b>4.63%</b>  | <b>9.07%</b>  | <b>-4.44%</b>  | <b>25.90%</b> | <b>-21.27%</b> |

# Key Ratio Chart

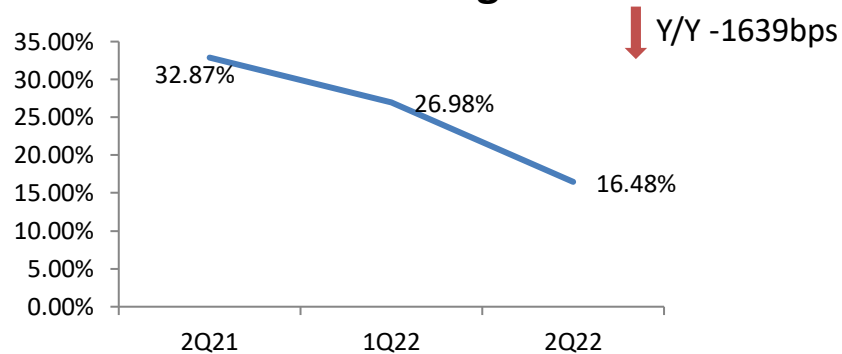
## Gross Margin



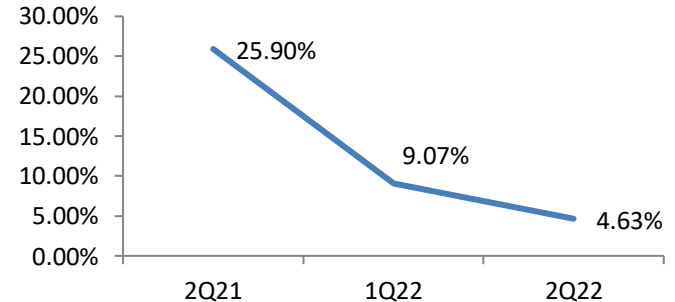
## Operating Margin



## Net Income Margin



## ROE

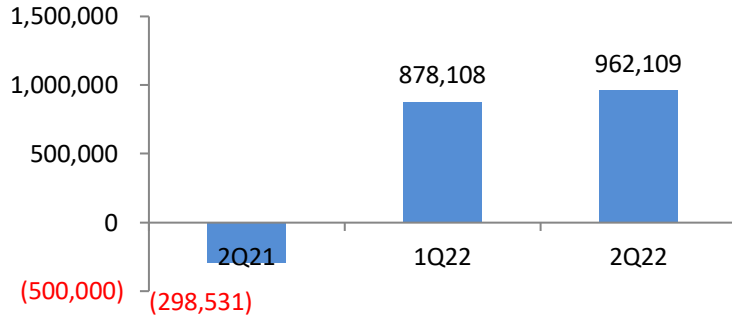


# 2Q22 Consolidated Balance Sheets & Key Indices

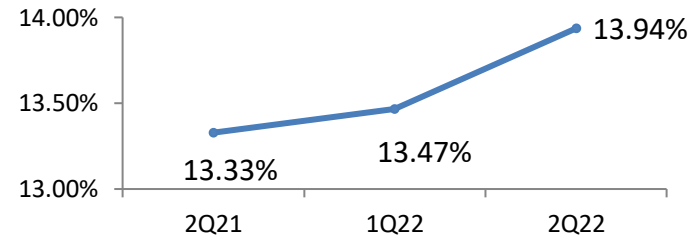
| Selected Items from Balance Sheets<br>(In NT Thousands) | 2Q22              |              | 1Q22              |              | 2Q21              |              |
|---------------------------------------------------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|
|                                                         | Amount            | %            | Amount            | %            | Amount            | %            |
| Cash&Marketable Securities                              | 4,915,556         | 19.1         | 4,203,687         | 15.7         | 3,294,790         | 21.0         |
| CFAFV                                                   | 8,689,121         | 33.8         | 9,454,228         | 35.3         | 2,730,749         | 17.4         |
| Accounts Receivable                                     | 4,367,291         | 17.0         | 5,013,905         | 18.7         | 4,620,880         | 29.4         |
| Inventories                                             | 3,584,140         | 13.9         | 3,603,056         | 13.5         | 2,094,447         | 13.3         |
| Other current assets                                    | 411,735           | 1.6          | 590,461           | 2.2          | 555,834           | 3.5          |
| Net PP&E                                                | 825,630           | 3.2          | 794,746           | 3.0          | 484,445           | 3.1          |
| Intangible assets                                       | 60,829            | 0.2          | 248,438           | 0.9          | 243,052           | 1.5          |
| Other non current assets                                | 2,752,979         | 10.7         | 2,221,827         | 8.3          | 1,515,639         | 9.6          |
| <b>Total Assets</b>                                     | <b>25,711,550</b> | <b>100.0</b> | <b>26,757,036</b> | <b>100.0</b> | <b>15,711,181</b> | <b>100.0</b> |
| Short-term debt                                         | 1,529,630         | 5.9          | 2,271,988         | 8.5          | 2,582,622         | 16.4         |
| Accounts Payable                                        | 2,344,171         | 9.1          | 2,428,642         | 9.1          | 2,792,979         | 17.8         |
| dividends payable                                       | 3,164,997         | 12.3         |                   |              | 415,521           |              |
| Other current liabilities                               | 768,436           | 3.0          | 943,091           | 3.5          | 487,602           | 3.1          |
| Total non current liabilities                           | 184,154           | 0.7          | 184,734           | 0.7          | 213,733           | 1.4          |
| <b>Total Liabilities</b>                                | <b>8,856,135</b>  | <b>34.4</b>  | <b>7,622,661</b>  | <b>28.5</b>  | <b>7,084,599</b>  | <b>45.1</b>  |
| <b>Total Shareholders' Equity</b>                       | <b>16,855,415</b> | <b>65.6</b>  | <b>19,134,375</b> | <b>71.5</b>  | <b>8,626,582</b>  | <b>54.9</b>  |
| Net Shareholders' Equity of the Parent Company          | 15,014,597        |              | 17,437,442        |              | 7,417,617         |              |
| <b>Key indices</b>                                      |                   |              |                   |              |                   |              |
| A/R Turnover Days                                       | 78.22             |              | 76.6              |              | 50.11             |              |
| Inventory Turnover Days                                 | 96.27             |              | 96.65             |              | 53.55             |              |
| Cash from operating activities                          | 962,109           |              | 878,108           |              | (298,531)         |              |
| Free cash flow                                          | 859,514           |              | 699,593           |              | (458,741)         |              |

# Key Indices

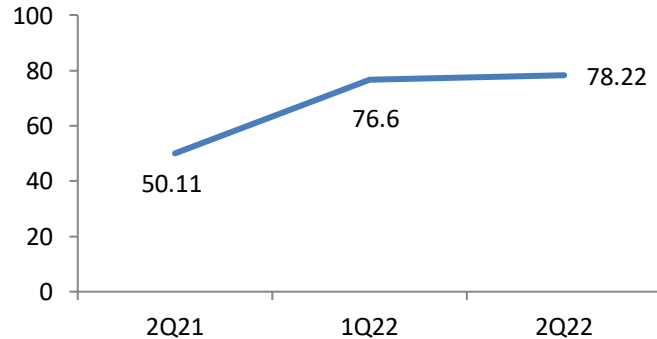
## Cash from operating activities



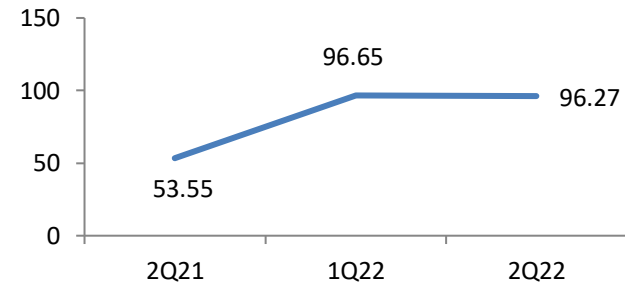
## Inventories by Total Assets



## A/R Turnover Days



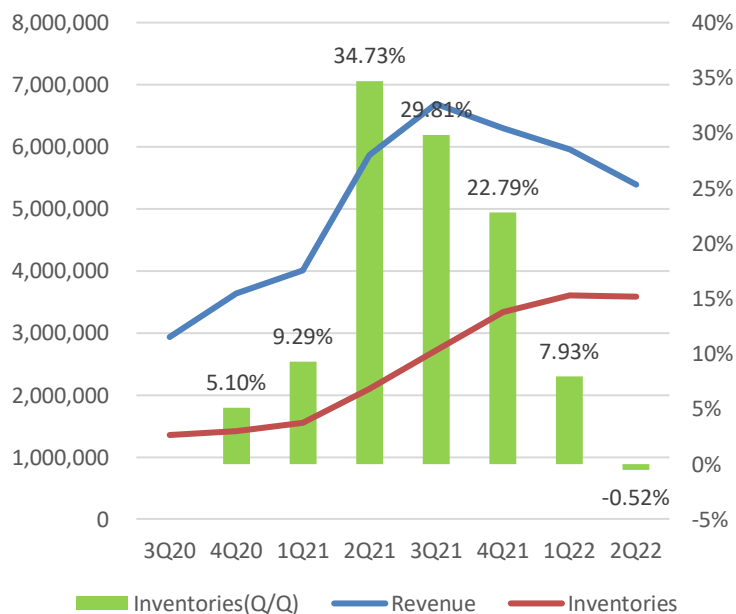
## Inventories Turnover Days



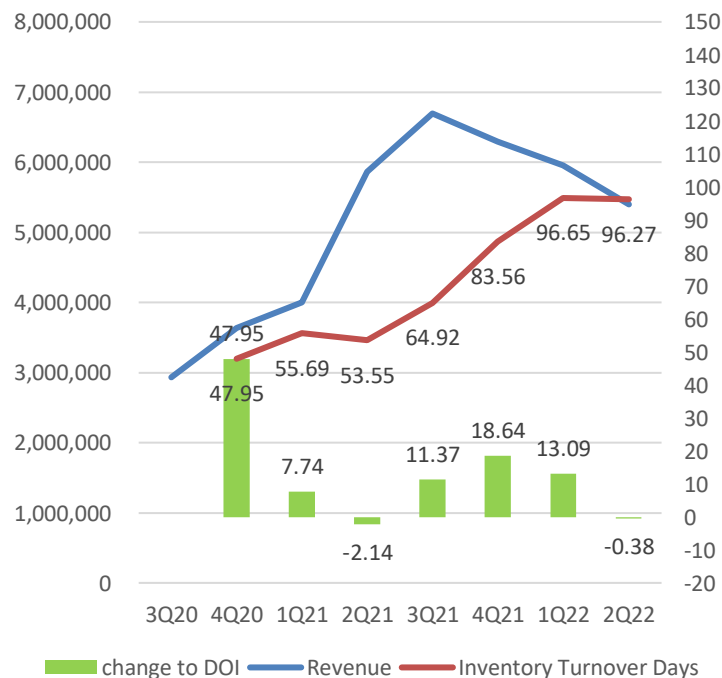
# Past 8 quarters Rev/Inventories/change to DOI

## 8 Quarter

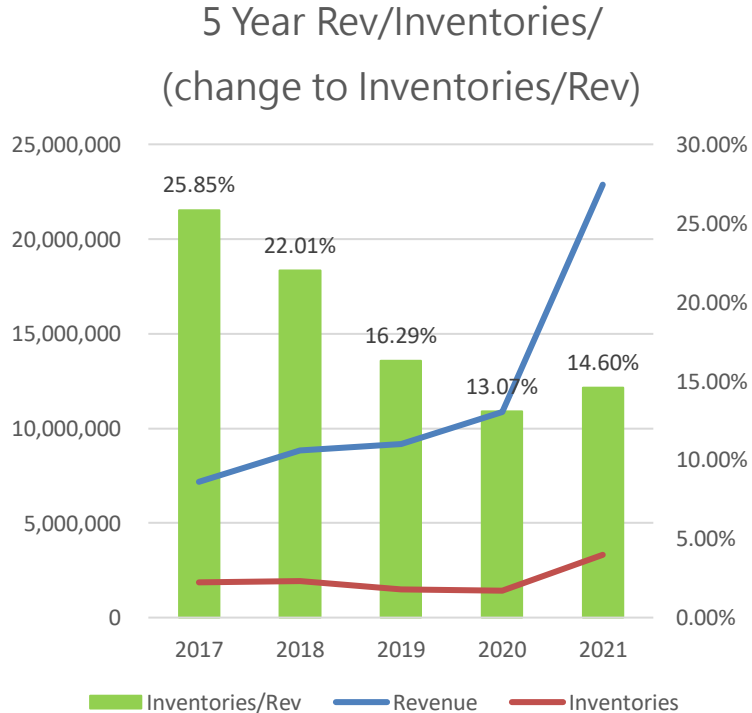
### Rev/Inventories/Inventories(Q/Q)



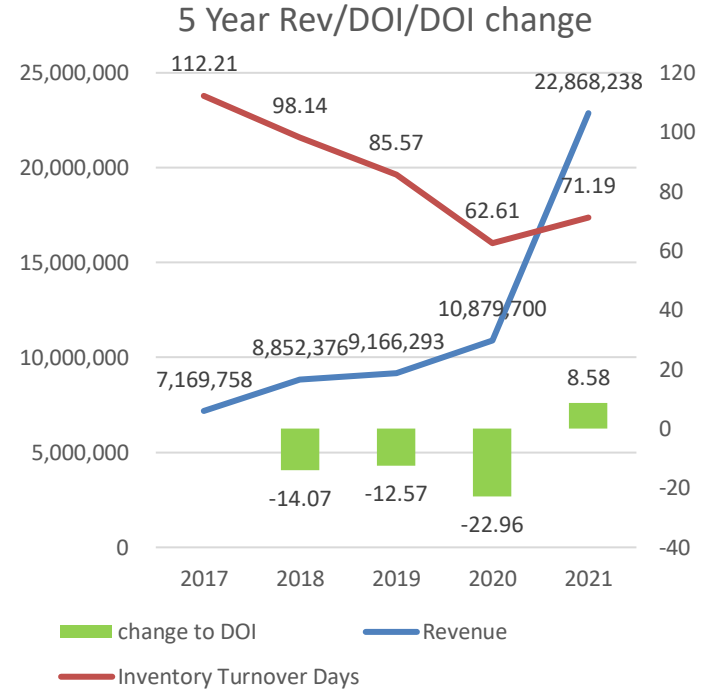
## 8 Quarter REV/DOI/DOI change



# Past 5 years Rev/Inventories/Change to DOI

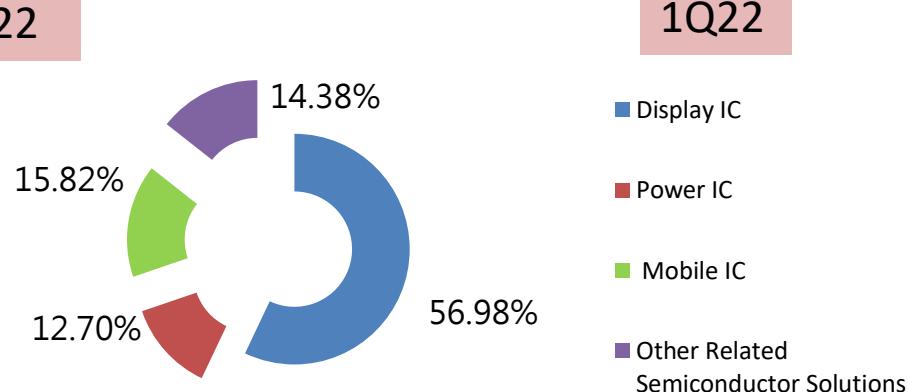
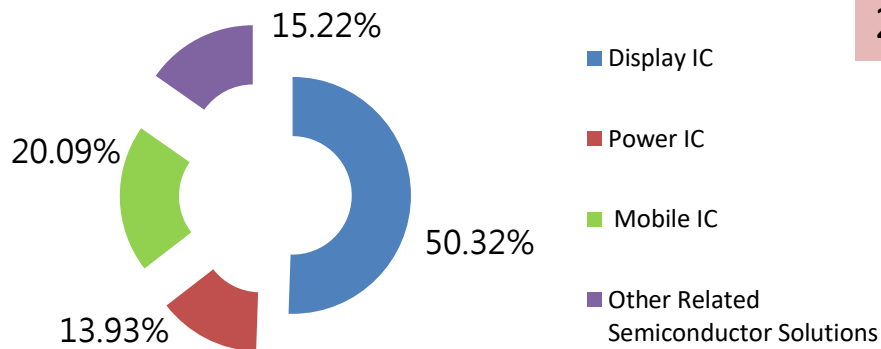


Average 5Y inventories/Rev=18.36%

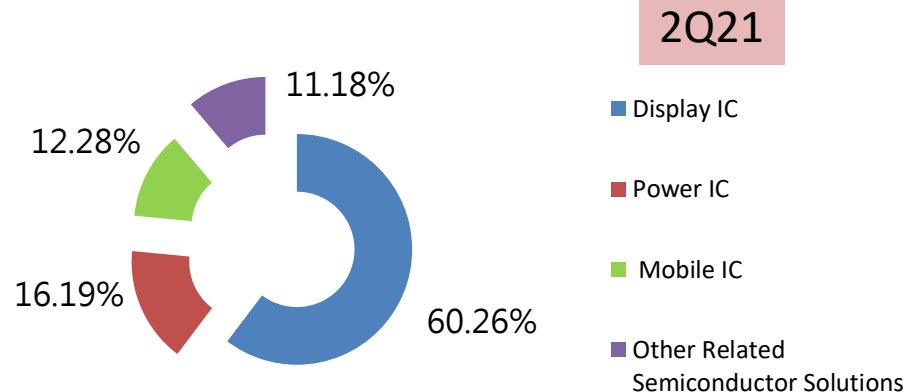


Average 5Y DOI=85.94

# 2Q22 Revenues By Product Segment



| Segment                               | 2Q2021 | 1Q2022 | Q/Q Change% | 2Q2022 |
|---------------------------------------|--------|--------|-------------|--------|
| Display IC                            | 60.26% | 56.98% | -6.66%      | 50.32% |
| Power IC                              | 16.19% | 12.70% | +1.23%      | 13.93% |
| Mobile IC                             | 12.28% | 15.82% | +4.27%      | 20.09% |
| Other Related Semiconductor Solutions | 11.18% | 14.38% | +0.84%      | 15.22% |



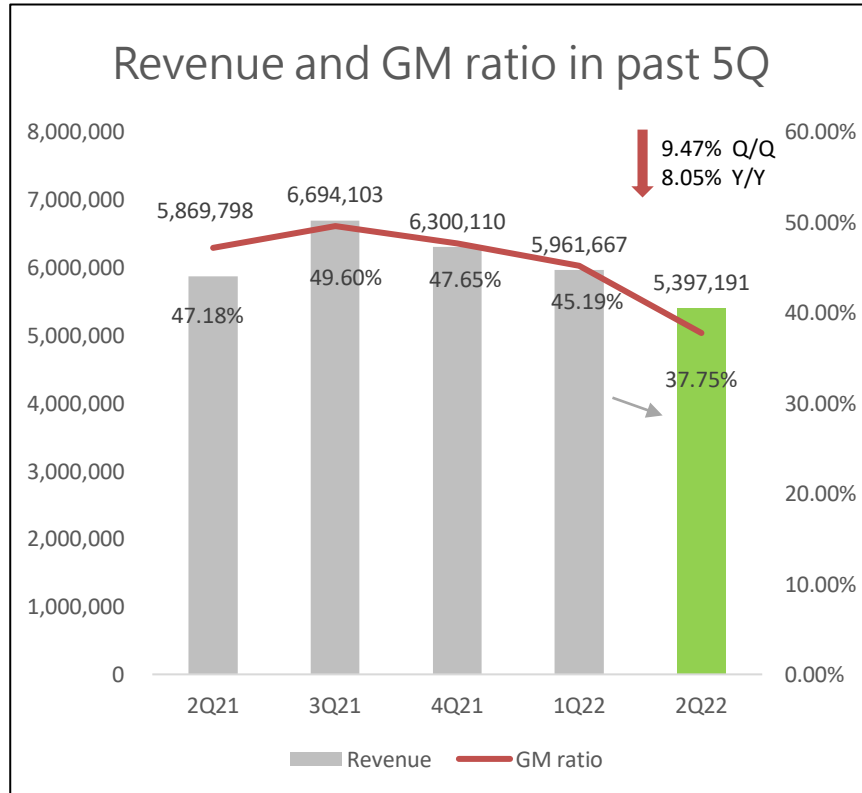
Display IC including Large/Medium DDIC

Other Related Semiconductor Solutions including T-CON/EPD/ESL

# Consolidated REV and GM in past 5 quarter

Revenue(Unit: NT Thousands)

Highlights



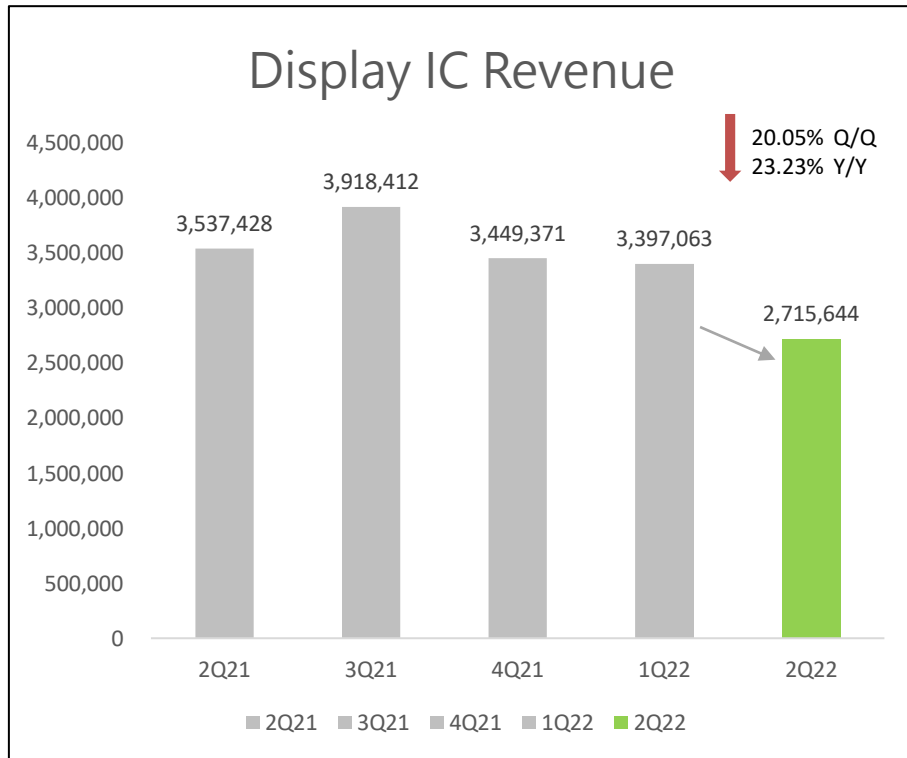
- 2Q22 Revenue Q/Q-9.47% · Y/Y-8.05%, our revenue hit record high with 7Q incessantly and stop at 4Q21.
- Our revenue decline in high single digit by macroeconomic reason.
- We put more attention to R&D and diversify our product mix to gain more profit.
- The quarter over quarter in our product segments, mobile IC perform positive.
- Annual growth rate mainly drive by Mobile IC/Other Related Semiconductor Solutions.
- Gross margin decline to 37-38%, because we care about client/supplier chain/inventories.
- We seek the best balance between all factors.

Revenues are including parent and subsidiaries

# Display IC(large and medium size)

Revenue(Unit: NT Thousands)

Highlights

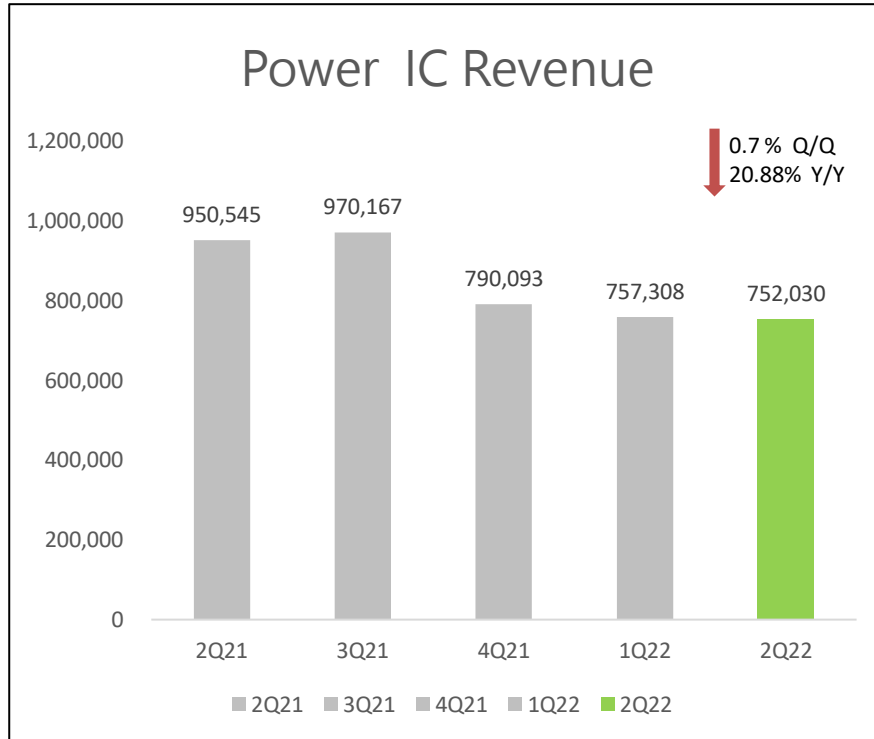


- TV section turn to growth in 2Q, NB/MNT/medium decline, because the weak demand.
- Annual growth rate mainly drive by NB, medium/MNT/TV turn to decline.
- Although large size display IC go to correction scenario, but we have more new products and applications MP to gain more market share.
- New products in IPC/Automotive will MP in 4Q.

Revenues are including parent and subsidiaries

# Power IC

Revenue(Unit: NT Thousands)



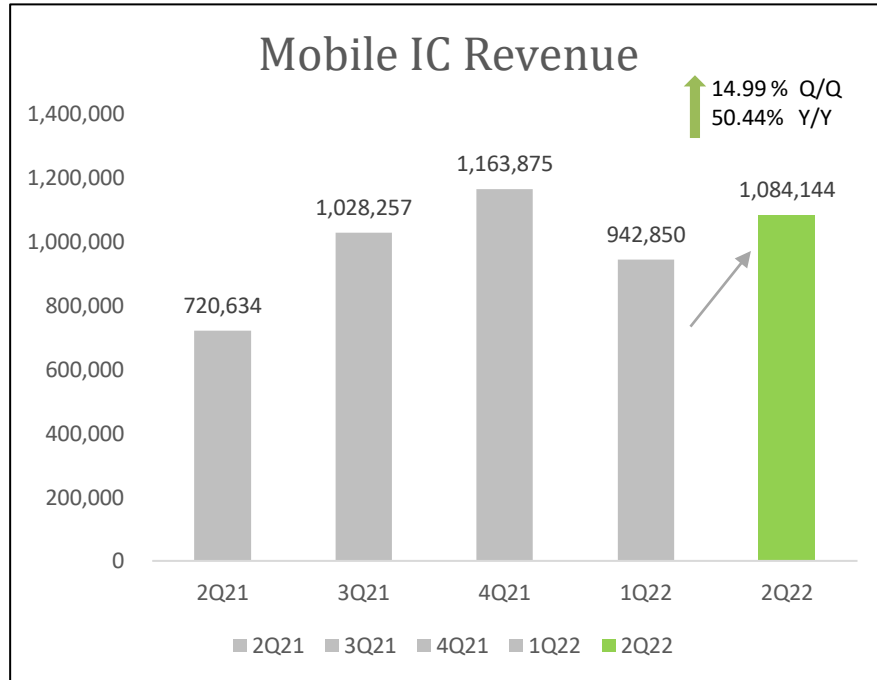
## Highlights

- Quarterly growth rate mainly drive by Switch/Mobile PMIC/EPD PMIC.
- Annual growth rate mainly drive by Switch/EPD PMIC/HVBUCK.
- Although revenue decline both Q and Y, but so many others product line perform well due to we continually gain market share and more demand coming back.

Revenues are including parent and subsidiaries

# Mobile IC

Revenue(Unit: NT Thousands)



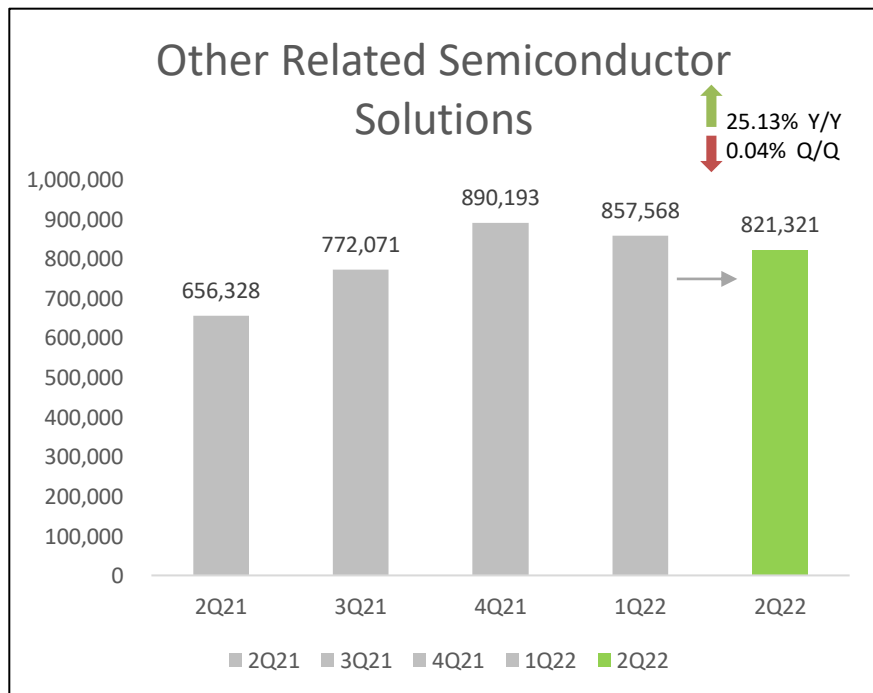
Highlights

- ▶ Quarterly growth rate mainly drive by TDDI/SDDI.
- ▶ Annual growth rate mainly drive by TDDI.
- ▶ Our FHD TDDI and tablet TDDI will contribute revenue in 3Q.

Revenues are including parent and subsidiaries

# Other Related Semiconductor Solutions

Revenue(Unit: NT Thousands)



Highlights

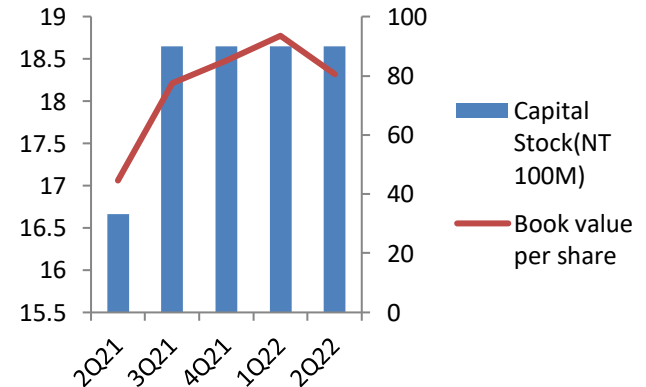
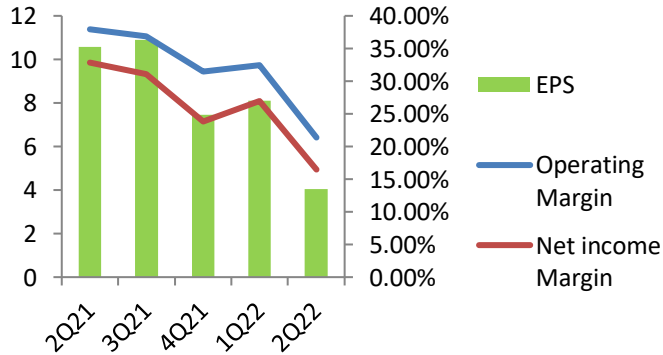
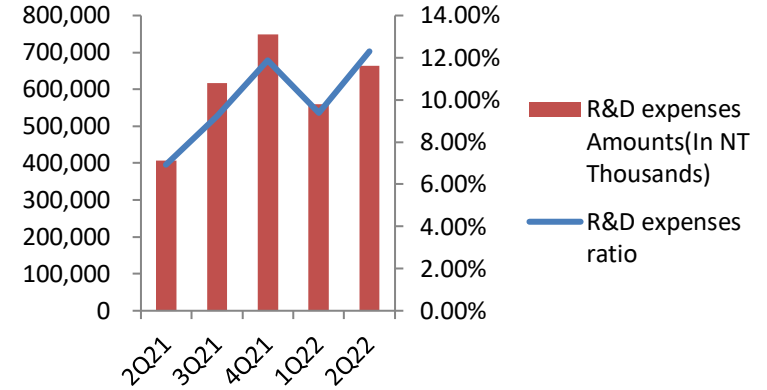
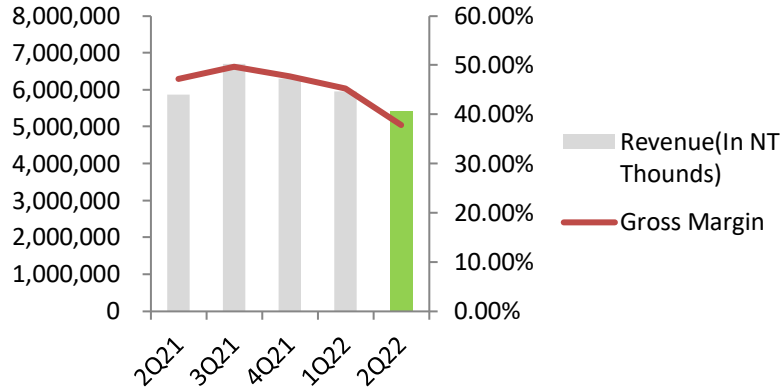
- Quarterly growth rate mainly drive by ESL/T-CON, we gain more market share in ESL and T-CON. On the other side, EPD revenues decline because macroeconomic issue.
- Annual growth rate mainly drive by ESL/T-CON.
- T-CON still perform strong.

Revenues are including parent and subsidiaries

## Consolidated Financial Results in past 5 Quarters

| Item/Year                             | 2Q21       | 3Q21       | 4Q21       | 1Q22       | 2Q22       |
|---------------------------------------|------------|------------|------------|------------|------------|
| Revenue(In NT Thounds)                | 5,869,798  | 6,694,103  | 6,300,110  | 5,961,667  | 5,397,191  |
| Gross Margin                          | 47.18%     | 49.60%     | 47.65%     | 45.19%     | 37.75%     |
| R&D expenses ratio                    | 6.93%      | 9.23%      | 11.88%     | 9.38%      | 12.29%     |
| R&D expenses Amounts(In NT Thousands) | 407,043    | 617,647    | 748,445    | 558,995    | 663,180    |
| Operating Margin                      | 37.90%     | 36.87%     | 31.48%     | 32.41%     | 21.41%     |
| Net income Margin                     | 32.87%     | 31.06%     | 23.82%     | 26.98%     | 16.48%     |
| EPS                                   | 10.58      | 10.9       | 7.45       | 8.11       | 4.04       |
| Capital Stock(NT 100M)                | 16.66      | 18.65      | 18.65      | 18.65      | 18.65      |
| Book value per share                  | 44.53      | 77.62      | 85.11      | 93.66      | 80.48      |
| Total Assets(NT Thounds)              | 15,711,181 | 23,584,900 | 24,292,542 | 26,757,036 | 25,711,550 |
| Debt Ratio                            | 45.09%     | 32.83%     | 28.44%     | 28.49%     | 34.44%     |

# Key Indices in past 5 Quarters





# 1H2022 Financial Results

# 1H22 Consolidated Income Statement

| ITEM                         | 1H2022        | 1H2021        | Y/Y            |
|------------------------------|---------------|---------------|----------------|
| (In NT Thousands)            |               |               |                |
| Revenue                      | 11,358,858    | 9,874,025     | 15.04%         |
| Gross Profit                 | 4,731,528     | 4,341,644     | 8.98%          |
| Gross Margin                 | <b>41.65%</b> | <b>43.97%</b> | <b>-2.32%</b>  |
| Selling expenses             | (206,532)     | (141,318)     | 46.15%         |
| Administration expenses      | (222,906)     | (131,036)     | 70.11%         |
| R&D expenses                 | (1,222,175)   | (802,705)     | 52.26%         |
| Operating expenses           | (1,644,088)   | (1,075,943)   | 52.80%         |
| Operating Expense Ratio      | 14.47%        | 10.90%        | 3.58%          |
| Operating income             | 3,087,440     | 3,265,701     | -5.46%         |
| Operating Margin             | <b>27.18%</b> | <b>33.07%</b> | <b>-5.89%</b>  |
| Net non-operating income     | (43,662)      | 30,954        | -241.05%       |
| Net income before income tax | 3,043,778     | 3,296,655     | -7.67%         |
| Income tax expense           | (545,908)     | (486,704)     | 12.16%         |
| Net income                   | 2,497,870     | 2,809,951     | -11.11%        |
| Owners of the parent         | 2,260,567     | 2,540,731     | -11.03%        |
| <b>Net income Margin</b>     | <b>21.99%</b> | <b>28.46%</b> | <b>-6.47%</b>  |
| EPS (NT Dollar)              | 12.14         | 15.35         | -20.91%        |
| ROE                          | <b>14.65%</b> | <b>44.13%</b> | <b>-29.48%</b> |

A close-up photograph of a flexible circuit board, likely a display or sensor module. The board is orange-brown with intricate gold-colored traces and pads. A white plastic connector is visible on the right side. The background is a soft, out-of-focus grey.

# Fitipower Overview

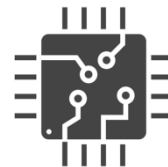
“IT'S OFFICIAL: FITIPOWER IS NOT JUST A  
DRIVER IC COMPANY ANYMORE”



HQ :  
Hsinchu  
Science Park  
Taiwan  
Headcount : 945

### Our Core Business

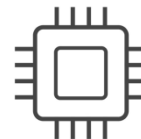
Display IC



PMIC



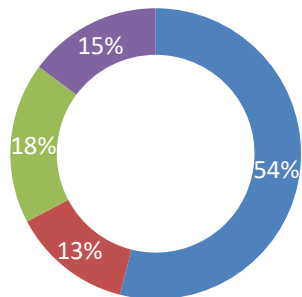
Others  
SEMI



# Change from Our Revenue Segment

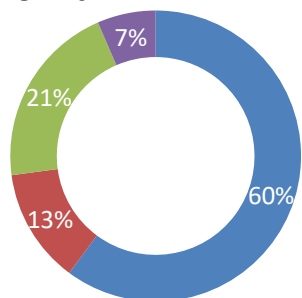
**20221H**

DDIC 72%



**2018**

DDIC 81%



**Business Mix (%)**

- L&M DDIC
- POWER IC
- S DDIC
- Others SEMI

25,000,000

20,000,000

15,000,000

10,000,000

5,000,000

0

2017

2018

2019

2020

2021

- Display
- Power
- Mobile
- Other Related Semiconductor Solutions

# COMMITMENT TO ESG

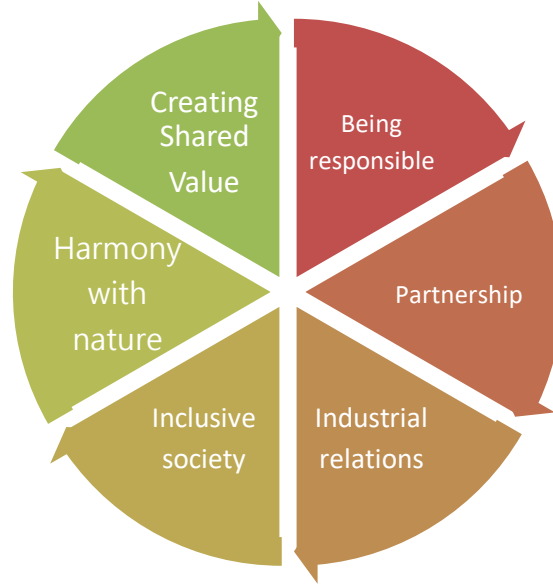
2021

2020 Corporate Governance  
Evaluation  
36%-50%

Set up ESG Committee

Set up FITIPOWER  
Environmental sustainability  
Foundation

Process ESG Policy with our  
partnership



2022

2021 Corporate Governance  
Evaluation  
21%-35%

Co-work with National  
Taiwan Library about  
SDGs Plan

Hold campus technology  
competition about ESG  
(EV/ energy saving)

Import ISO 14001 、ISO45001 、  
ISO 14064 、TCFD

# RECOGNITIONS

Harvard Business Review's The CEO 100

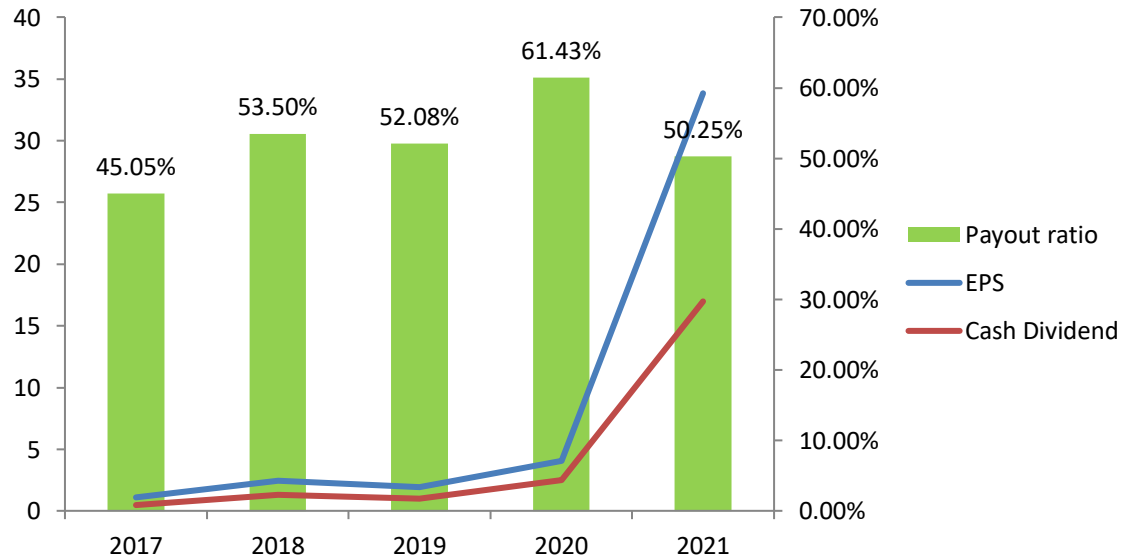


Common Wealth Magazine  
Operational performance  
TOP50-3<sup>rd</sup> in all Taiwan company



# Dividend and Payout Ratio

| Item/Year     | 2017   | 2018   | 2019   | 2020   | 2021   |
|---------------|--------|--------|--------|--------|--------|
| EPS           | 1.11   | 2.43   | 1.92   | 4.07   | 33.83  |
| Cash dividend | 0.5    | 1.3    | 1      | 2.5    | 17     |
| Payout ratio  | 45.05% | 53.50% | 52.08% | 61.43% | 50.25% |

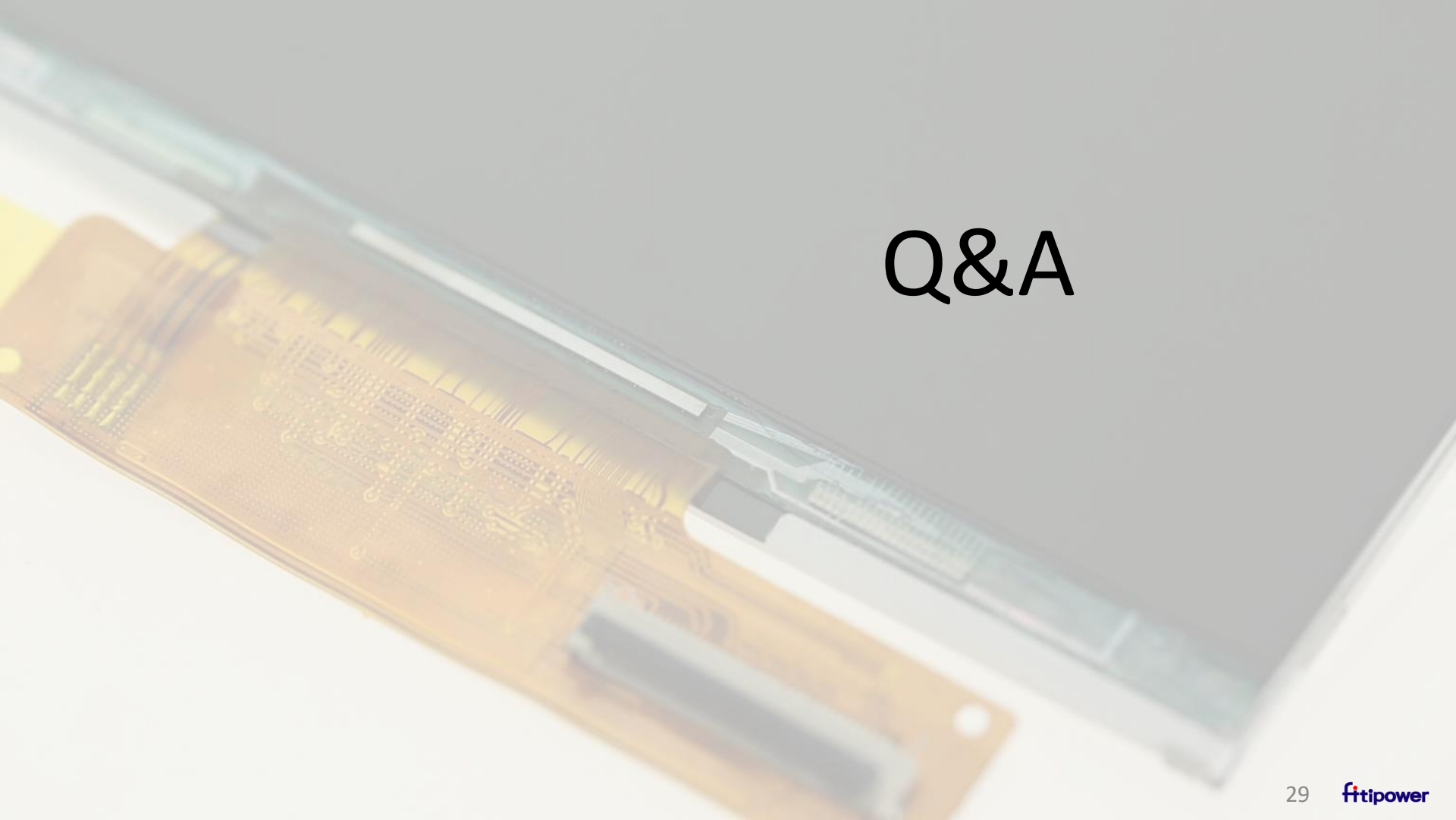




# CEO Key Messages

# CEO Key Messages

- ▼ Demands and Inventories
- ▼ Capacity
- ▼ Key growth driver



# Q&A



<https://www.fitipower.com>  
[IR@fitipower.com](mailto:IR@fitipower.com)